## LANCHESTER WINES

Proudly Traditional. Refreshingly Modern.



2023 PORTFOLIO NATIONAL ACCOUNTS



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Proudly Traditional. Refreshingly Modern.

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## Wine Style Guide

White Wines are numbered 1 to 9

being the driest, through to being the sweetest.

Rosé Wines are numbered 1 to 9

being the driest, through to
 being the sweetest.

\*all allergens correct at time of printing, subject to change by vintage

Red Wines are listed A to E

A being the lightest, through to

E being the most full bodied.

Company registration number: 01517126 VAT number: GB353824253 AWRS Registration No.: XRAW00000101534

## MEET OUR TEAM

## **Group Chief Executive Officer**

Tony Cleary MBE

## **Managing Director Wine Division**

Andrew Porton



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## Sales Team

Director of Sales: Mark Roberts Sales Office Manager: Michelle Alderson

Head of Retail: Rebecca Vernon Head of Export: Michael O'Brien

Business Unit Controllers: James Dainty, Tom van der Neut

Senior Business Manager: Heather Scott Key Account Manager: Ben Cotts

Regional Account Team: Adam Renwick, Robert Winder

Sales Office Team: Joanne Goldsmith, Diane King, Tracy Robson

Credit Controller: Andrea Richards

Procurement Team

Director of Purchasing: Lesley Cook

Assistant Manager: Amy Wilson

Purchasing Co-ordinator: Beth Whitwood

Marketing

Marketing Manager: Emma Campbell MCIM

Lanchester Group Board

Tony Cleary MBE Veronica Cleary Alexandra Cleary Ben Cleary

Andrew Porton Mark Satchwell Caroline Cleary

John Carling

Lanchester Group

Paul Baird FCCA, Group Chief Financial Officer

Victoria Dixon FCCA, Group Accountant

John Mitcheson, Director of Logistics and Bond

Richard Lewin, Logistics Manager





We believe every business has a duty of care to minimise its impact on the environment, which is why Lanchester Wines has worked tirelessly over the last decade to ensure sustainability is at our core.

Our business' greatest opportunity to make a change is through minimising our reliance on fossil fuels. As such, we've invested over £13million in renewable heat and energy generation at our sites across the North East of England and today our business is powered almost completely by renewable wind and solar energy.

We actively seek business partners and suppliers who share our vision to proactively improve their sustainability. Each of our wine suppliers has adapted to their environment, social surroundings and used the resources available to them.

A lot of hard work goes into every single glass of wine we enjoy. At every stage of a grape's growth, expert care and attention is given to not only quality but sustainability - from water conservation to soil management, and vineyard grazing through to community projects.

You can be assured the wine in your glass truly is sustainable.





For more information, please visit lanchesterwines.co.uk/sustainability

Download our Sustainable Wine Partner Portfolio using the QR code

















## WATER'S EDGE

Different countries are famed for different wines, which is why we've searched the world to find only the highest quality wines for our house ranges.

We've carefully selected our favourite classic varietals to enjoy both with great food and in great company.

Available in 75cl and 187ml bottles, the six varietals in the Water's Edge range are firm favourites for every wine lover.

\*New Water's Edge label to launch late 2023\*



## Water's Edge Chardonnay

## Australia

A classic dry white wine with vibrant aromas. Flavours of apple, pear and tropical fruits.

Perfect with light and delicate food such as raw and lightly cooked shellfish. Also chicken and pasta or risotto with spring vegetables.

## **Grape varieties**: *Chardonnay*

WE030 - 6x75cl QB200 - 24x187ml



## Water's Edge Pinot Grigio

## Moldova

Pale lemon colour with aromas of citrus fruits muted with subtle floral notes. Crisp and refreshing with citrus and green apple.

A perfectly balanced crisp and dry wine.



WE006 - 6x75cl



ATERS EDG

ATERS EDGE

OB203 - 24x187ml

## Water's Edge Sauvignon Blanc

## Chile

A fresh, clean dry white with hints of citrus and gooseberry on the palate. A crisp fruity finish.

A classic example of why Chilean Sauvignon Blanc is so popular.

Serve chilled.

## Grape varieties: Sauvignon Blanc

WE033 - 6x75cl QB201 - 24x187ml



Water's Edge White Zinfandel

**USA** 

Coral pink in colour. Delicate and refreshing with soft fruit flavours of peach and strawberry complemented by complex floral notes. Strawberries and cream in a glass.

Serve chilled and drink over a conversation.

## Grape varieties: Zinfandel

WE062 - 6x75cl QB237 - 24x187ml



WATERS EDG

ATERS EDG

## Water's Edge Merlot

## Moldova

An easy drinking red with lively cherry and blackberry flavours. Hints of both cocoa and violets.

Enjoy by itself over a conversation with friends or with your favourite steak, lamb or pasta dish.

## Grape varieties: Merlot

WE001 - 6x75cl OB220 - 24x187ml



## Water's Edge Shiraz

## Australia

A soft and rounded, easy drinking red with well balanced fruit flavours and a light spicy finish.

Leaner red meat, stew, and mildly spicy foods are the best foods to pair with Shiraz.

## Grape varieties: Shiraz

WE004 - 6x75cl OB223 - 24x187ml





## **FOUNDERS STONE**

## **Founders Stone Chardonnay**

### Australia

Fresh, ripe Chardonnay flavours of melon and peaches. A rich, creamy texture with a rounded crisp finish.

A touch of light oak adds a subtle buttery finish.

## Grape varieties: Chardonnay

WF473 - 6x75cl OB130A - 24x187ml



## Founders Stone Pinot Grigio

### Moldova

Crisp and refreshing with citrus and subtle notes of green apple. This wine has superb length and flavour.

Crisp and well balanced, delivering all the typical characteristics of Pinot Grigio style.

## Grape varieties: Pinot Grigio

WE477 - 6x75cl OB131A - 24x187ml





## Founders Stone Sauvignon Blanc

## Chile

A light, fresh and crisp dry white wine with hints of citrus and gooseberry on the palate. A crisp fruity finish.

A perfect accompaniment to lighter style dishes, such as seafood and fresh pasta. But equally great served chilled over a conversation.

## Grape varieties: Sauvignon Blanc

WE472 - 6x75cl QB132A - 24x187ml



## Founders Stone White Zinfandel

Delicate and refreshing Californian White Zinfandel with delicious soft fruit flavours of strawberries, raspberries and melon.

White Zinfandel is delicious with pasta dishes (especially with cream sauces).



## Grape Varieties: Zinfandel

WE475 - 6x75cl OB133A - 24x187ml





## Founders Stone Cabernet Sauvignon

## Chile

Ruby red colour, full dark fruit aromas of blackcurrant and blackberry. Dark cherry and spice in the mouth with good integrated tannins and a long finish. Chile produces Cabernet Sauvignon of real freshness and purity and this wine hits the spot nicely.

## Grape varieties: Cabernet Sauvignon

WE476 - 6x75cl



## Founders Stone Merlot

## Moldova

A medium bodied, smooth and juicy Merlot.

Aromas of dried plums and chocolate with a juicy fruit-filled palate of cherries and dark currants.



## Grape varieties: Merlot

WE470 - 6x75cl OB134A - 24x187ml





## Founders Stone Shiraz

## Australia

A rich, plummy and spicy nose. A soft berry palate with a rounded, long finish.

Hints of classic Shiraz spice, with vanilla and dark chocolate on the palate.

A true Aussie classic.



WE474 - 6x75cl OB135A - 24x187ml





## **EVENT WINES - INSPIRAL SINGLE SERVE PET**

Inspiral is our range of high quality house wine in single serve (187ml) PET bottles, Perfect for any outdoor event, function or venue where glass is not appropriate.

Our PET wine bottle is made with sustainable material and is recyclable.

Specially designed for wine, the lightweight bottle holds a barrier which gives at least 24 months' shelf life - that's four times the normal shelf life of regular PET bottles!

## Inspiral White Zinfandel

USA

Bright pink in colour. Bursting with raspberries and strawberries on the palate. Very easy drinking. Serve chilled

Grape Varieties: Zinfandel

QB287 - 12x187ml



## **Inspiral Pinot Grigio**

Moldova

A perfectly balanced crisp and dry wine with gorgeous floral aromas with a touch of peach and a nice refreshing citrus edge.

Grape varieties: Pinot Grigio

OB288 - 12x187ml

## Inspiral Sauvignon Blanc

Chile

inspiral

This is vibrant and refreshing with delicate herbaceous notes on the nose and flavours of ripe tropical fruits. A fresh white wine with a hint of gooseberry and a clean crisp finish.

Grape varieties: Sauvignon Blanc

OB282 - 12x187ml



## **Inspiral Merlot**

Chile

A dry but luscious red, giving plenty of fruit and a light spicy finish. Full-bodied yet gentle with a bracing acidity.

Grape varieties: Merlot

OB285 - 12x187ml



## **Inspiral Shiraz**

Australia

Ripe cherries and raspberries dominate the palate, with pepper-spice and well integrated toasty oak.

**Grape varieties**: *Shiraz* 

QB281 - 12x187ml





## **EVENT WINES - WALLFLOWER SINGLE SERVE CAN**

## Wallflower White

## Spain

With appley Airen, mouth-watering Macabeo and sensationally scrumptious Sauvignon Blanc, this is a zesty, vibrant blend to get the taste buds racing.

Grape varieties: Airen, Macabeo, Sauvignon Blanc

ES050 - 24x187ml



## Wallflower Red

## Spain

This inspired fusion of spice-edged Tempranillo and luscious Cabernet Sauvignon has been blended with sheer deliciousness in mind. Enjoy!

Grape varieties: Tempranillo, Cabernet Sauvignon

ES052 - 24x187ml





SILVER

## Wallflower Rosé

## Spain

Sassy strawberry, racy raspberry and marvellous melon notes combine in a wine that is at once refreshing, satisfying and oh! so moreish.

**Grape Varieties**: Garnacha

ES051 - 24x187ml



Lanchester Wines has launched its latest range of wine in cans. The new Wallflower range of 187ml Spanish wines is presented in a funky, fresh format - perfect for on-the-go occasions or as an alternative to glass.

Unlike its namesake, this Wallflower will most certainly be in the midst of the celebrations as it has been designed to be enjoyed at festivals, events, travel retail or on-trade as a single serve. Or why not take to the beach, as shown in the photos below, taken by Wild Wines in Barmouth - we're very jealous!

The range comprises easy drinking red, white and rose wines; the fruity red is a blend of Tempranillo and Cabernet Sauvignon, the zesty white is Airen and Macabeo while the rose is a fruity Garnacha Rosado.





## IN THE COLDER SOUTH, YOU WILL FIND WINES WITH HIGHER ACIDITY AND LIGHTER FRUIT.



Biggest producer of Malbec in the world



Over 60% of Argentine wine is grown in the Mendoza region.



Some vineyards are 3000m above sea level causing slower ripening grapes with more freshness and acidity in the wines.

Wine production in Argentina dates back to the 16th century when Spanish colonisers brought vines with them to the region. Today, the vineyards of Argentina cover 220 000 hectares across different regions each producing widely different wines and styles to explore.

In the colder South of these wine regions, you will find wines with higher acidity and lighter fruit. These regions are known for great Pinot Noir and Sauvignon Blanc. While, in the warmer North, you often find full-bodied, structured Malbec and Chardonnay.

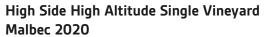
Argentina is the fifth largest wine producer in the world after Italy, France, Spain and the USA. The main producing region is the province of Mendoza producing more than 60% of the Argentinian wine, followed by the provinces of San Juan and La Rioja, and then Salta, Tucumán, Catamarca, La Pampa and Rio Negro.

As the 2nd largest wine producing region of Argentina, San Juan accounts for around 20% of the total wine production. The region is located in west-central Argentina and right on the foot of the Andes Mountains, which supplies the dry region with meltwater.

## Malbec

Originally a French grape, Malbec was brought to South America by French immigrants in the 19th century. It is now one of Argentina's signature grapes and particularly thrives in high elevation areas, such as San Juan which is mostly 640m (2,100 ft) above sea level.

Extremely popular, Malbec represents approximately 40% of the total red wine produced in Argentina. Malbec wines are loved for their rich, dark fruit flavours and smooth chocolatey finish. Dry, full body and medium tannins combine to make Malbec perfect to pair with leaner red meats and melted blue cheese.



Calingasta, San Juan

High altitude, single vineyard Malbec 'Soft and velvety with an intense hit of ripe blackberries and dark plum on the tongue allied to notes of dark chocolate and a slight touch of black pepper. It also benefits from a long and satisfying finish'- John Clarke, the Independent

**Grape varieties**: *Malbec* 

AR024 - 6x75cl







an.in the North of Argentina

The water which irrigates this area comes exclusively from the completely pure snow thaw of the Andes Mountains.











ARGENTINA

## Square Ranch Malbec 2022

San Juan

With a fresh and fruity bouquet, this aromatic Malbec from Argentina provides an abundance of bramble fruit and ripe dark plum.

The palate combines fruit, with light spice and smooth tannins.



AR0001A- 6x75cl





## The Brand Malbec 2022

San Juan

An intense, juicy Malbec with a fresh and fruity nose. Hints of plums, blackberries and a touch of vanilla from gentle oak ageing. Incredibly easy to drink, The Brand Malbec is made for food. It pairs perfectly with grilled and barbecued meats, as well as pasta, spicy dishes and cheese.



AR246 - 6x75cl







## Hacienda de Calidad Malbec 2019

San Juan

This deep, inky violet Malbec is a pure and unoaked expression of Malbec. Tempting flavours of blackberry, plum and black cherry.

It is a great value fruit-forward wine with round, silky tannins and fresh acidity. Well balanced to give a delicious, food-friendly wine.



AR019 - 6x75cl AR020 - 24x187ml









WHITE WINES
MAKE UP 45% OF
ALL CRUSHED
GRAPES. OF THE
REDS, SHIRAZ
ACCOUNTS FOR
45%



5th largest wine-producing country in the world.



Over 100 different grape varieties.



Home to some of the oldest vines in the world. The oldest in Australia is in Barossa Valley, Planted in 1843. Full-bodied Shiraz, oaky Chardonnay, fresh Sauvignon Blanc, and tannic Cabernet Sauvignon. These are just a few of the many styles and grape varieties you find in Australia. The country is mostly affected by the warm climate although some regions like Tasmania experience a much colder climate. In 2014 there was an almost equal amount of red and white wine but the latest years have seen a tendency in more production of red wine. In the vintage of 2022, the percentage of white grapes crushed was 45%.

The main grape in Australia is Shiraz, which in other countries is known as Syrah. While Syrah is best known for the wines of Cote-Rotie and Hermitage, Shiraz produces wines with more body and dark fruit in Australia. These wines are often easy to drink and pair well with most sorts of food. Maybe that is the reason why 45% of red grapes in Australia are Shiraz.

Although the general value of the grapes has fallen the quality of the grapes has not. Even though many winemakers report massive rainfalls and wildfires across the country they seem to have overcome the challenges once again. In general, the quality is consistently high but we are looking at a cooler vintage overall.

## **AUSTRALIA**

## Water Stop Chardonnay 2022

South Eastern Australia

Tropical fruits, apple and pear on the palate with a delicate creamy texture and a crisp clean finish.

A medium bodied and easy drinking wine with just a touch of oak to create a buttery vanilla finish.



WE461 - 6x75cl



## Water Stop Shiraz 2022

## South Eastern Australia

Dark red colour, flavours of plums and blackberries. Medium bodied with medium tannins - great with food but equally great when drunk over a conversation. A slight touch of oak creates a light spicy finish.

Shiraz loves to be paired with exotic spices, such as tandoori, 5 spice and Mediterranean flavours.

**Grape varieties**: *Shiraz* 

WE460 - 6x75cl



## **Yarrabrook**

The Yarra River or historically, the Yarra Yarra River, is a perennial river in south-central Victoria, Australia. The lower stretches of the Yarra are where Victoria's state capital Melbourne was established in 1835. The Yarrabrook wine range celebrates this region's key wine varietals of Chardonnay and Shiraz.

## Yarrabrook Chardonnay 2022

## South Eastern Australia

A medium bodied Chardonnay with typical tropical fruit flavours and a creamy, textured finish

Fresh and easy drinking with a hint of vanilla spice on the finish. The perfect drop for a long summers evening on the patio.

## **Grape varieties:** Chardonnay

AU0042A - 6x75cl



## Yarrabrook Shiraz 2022

## South Eastern Australia

Yarrabrook is a soft rounded and easy drinking red wine that offers everything you could want from an Australian Shiraz. Cherries and plum on the palate with a spicy, peppery finish.

Well balanced with hints of chocolate and light mocha spice.

## Grape varieties: Shiraz

AU0041A - 6x75cl



## Silver Creek Varietal Range

Celebrating Australia's most synonymous grapes, Chardonnay and Shiraz, with a nod to the country's silver mining heritage.

While not as famous as the Gold Rush of the 1850s, Australia has a long history of silver mining and remains the 4th largest producer of silver in the world. The original mines were powered by water from nearby creeks, which would often be left with flecks of the precious metal.

## Silver Creek Chardonnay 2022

## South Eastern Australia

A medium to full bodied wine showing buttery flavours along with fresh tropical fruit nuances.

Classic Aussie Chardonnay - easy drinking and refreshing with a crisp finish.



## Silver Creek Shiraz 2022

## South Eastern Australia

With flavours of plums, blackberries and spice, this Shiraz is enhanced on the palate by vanilla, dark chocolate and spicy pepper tones.

Australia's most popular red wine export! Easy drinking and approachable.

Grape varieties: Shiraz

AU656 - 6x75cl



**Grape varieties**: Chardonnay

AU653 - 6x75cl

# MSPHERSON WINES Don't Tell Gary Shiraz



AU208 - 12x75cl

Don't tell Gary.

66pepper, soft oak spice
blackberry fruits 99

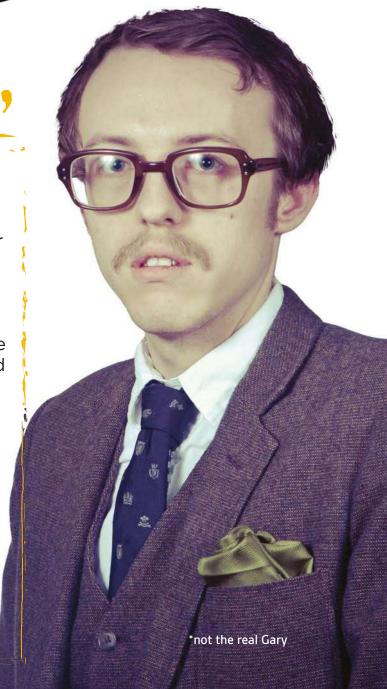
Back in 2014, winemaker Jo Nash discovered an exceptional parcel of Shiraz which was gently crushed and then stored away in some ridiculously expensive French oak barrels to age for 12 months.

All the while, keeping this expensive project a secret from Gary, the accountant. 'Don't tell Gary' became the code name of the project and it seemed a fitting name for the finished wine.

The result of this covert operation is a glorious, rich and powerful Shiraz. The wine speaks for itself - minimal intervention, purity of fruit, Shiraz at its best.

Made by a winemaker, not an accountant.

Enjoy with abandon. Just....Don't tell Gary





## **AUSTRALIA - MCPHERSON WINE CO**

Bella Luna combines the best of Italian grapes mixed with top notch Aussie winemaking to create excellent all rounders. As you'd expect with all great Italian inspired wines, these are versatile and perfect to pair with an array of foods.

## Bella Luna Fiano 2020/22

### Victoria

This modern Australian Fiano is textural and rich showing an abundance of fruit complexity in perfect harmony. You will find strains of honey, hazelnuts, spice, pine nuts and floral notes.

This is a versatile wine that will happily pair with an array of dishes.

Grape varieties: Fiano

AU283 - 12x75cl



## Bella Luna Nero d'Avola 2021

### Victoria

The nose is floral with a touch of spice, yet earthy with lots of character. The flavour profile covers the spectrum, from red-fruit juiciness and eastern spices, through to dried herb and sayouriness.

Nero is a lighter style of red and matches beautifully with red meats.

Grape varieties: Nero d'Avola

AU284 - 12x75cl



## What was the inspiration for the Bella Luna range?

The Bella Luna story came from the McPherson vineyards in the first years of the new century, when a lovely picker named Edo (Eduardo)from Rome came to work with the team and would testify to Jo (Jo Nash, McPherson winemaker) about the joys of the Italian varietals. After working with Jo for some time and sampling many bottles, Edo convinced Jo that it would be worth planting just one vineyard of Fiano and Nero d'Avola and, finally, she agreed.

There was just one hitch.... Edo insisted the vines needed to be planted on the night of the full moon. He told her planting in this way has been practiced since ancient times and it would make all the difference to the resulting grapes if the vines were planted under the "Bella Luna".

Now, Jo is a practical person however, Edo is even more persuasive than Jo is practical, so somehow Jo found herself overseeing a full moon planting of the vines that would grow the grapes for our Bella Luna wines.

We will never know if the beautiful moon on the night of the planting made a difference to the wine but we like to think it did, and we do feel there's magic in that bottle.



## Nuovi classici.

Australian winemakers have been experimenting with Italian grape varieties over the last several years. Some of these experiments started with climate change in mind, but several winemakers have also long held the view that certain Australian climates were already a good natural fit for the sun-loving varieties of southern Italy, in particular.

When you think about it, this rise of the Aussie Italians makes sense; the Mediterranean climate of much of south-east Australia is ideally suited for Italian grape varieties. However, these wines aren't strictly the Italian classics we're used to. While the Australian climate may be similar, the terroir creates a different depth of character, profile and aroma. Rather, these Australian Italian wines are an 'interpretation'; these winemakers are creating a new style of wine whilst maintaining the characteristics of the grape.

There has been with a shift towards more savoury flavoured wines, partly in rebellion to the fruit bombs of the past, partly due to food culture which has seen a rise in attention to good food. Wines that are more on the savoury side with more acidity and structure, like those produced from these Italian grape varieties, are generally more food-friendly.

And, of course Australian wine regulations are not as strict as those of Europe, for example; so there is no restriction on which varieties may be planted or indeed where they may be planted. Indeed, Australia's wine industry has a history of experimentation, not afraid to dig up swathes of vineyards to respond to changes in taste or in climate.

## **AUSTRALIA - MCPHERSON WINE CO**



## Meet the Winemaker - Jo Nash

Jo graduated from Charles Stuart university and began her career under Andrew McPherson's tutelage at the family-owned winery, becoming head winemaker in 2011.

She is perhaps best known for Don't Tell Gary, a wine she first made by quietly by passing the annual budget set by the winery's general manager, the eponymous Gary.



McPherson is very much like a family. When you're in the winery everyone is working together, everyone is appreciated, everyone has a part to play. It's certainly not a hierarchical structure, it's a warm family environment where everyone comes to work and does a great job. I'd extend that to the sales and marketing team too.

Andrew McPherson is lovely; he's like a big teddy bear. He's really gruff on the outside but warm and lovely on the inside. We certainly had our differences of opinion over the years but we worked collaboratively and we got the end results we wanted. He was great. In the early years he was there as much as I needed him to be and then he allowed me to step up and put my fingerprint on the wine and the winemaking styles.

The philosophy for me has always been, why interfere with the style of the fruit? Let the fruit do the talking and let the wine speak for itself, so whether we are making a commercial wine or a premium wine or anything in between, it's really important that stylistically you put your nose in the glass and you're like, "yep, it's a fruit-driven style, it's fresh, the wine's in balance".



## McPherson Family Series.

Classical wines inspired and named after members of the McPherson family. Premium. Elegant. Defined.

## McPherson Catriona's Chardonnay 2021 Victoria

A delightful, fruit driven wine displaying aromas of tropical fruits and peaches with just a hint of lightly toasted oak. The palate has a delicate, creamy texture and a crisp, clean finish.

This is a versatile wine that pairs well with a wide range of foods. Brilliant with roast chicken and grilled fish, or char-grilled calamari.

**Grape varieties**: *Chardonnay* 

AU191 - 6x75cl



## McPherson Andrew's Shiraz 2020/21

Victoria

Andrew's Shiraz is deep purple, with delicious ripe berries, plums and a hint of pepper on the palate. This is a medium bodied wine with impressive length and a great finish.

Try this wine with Char-grilled steak or a rich, spicy tomato based pasta dish such as Spaghetti Bolognese or Lasagne.

Grape varieties: Shiraz

AU196 - 6x75cl



## McPherson Pickle's Sauvignon Blanc 2021/22

## Victoria

This beautifully balanced unoaked wine displays intense tropical fruit aromas of passionfruit, papaya and ripe pineapple with a hint of herbaceous characters and a refreshing, crisp finish.



AU193 - 6x75cl



## McPherson The Angus Merlot 2020

## Victoria

Rich garnet in colour, this wine has smooth fruit flavours of blackberries and stewed plums. It is supple and fleshy with a characteristic smooth mouth feel and soft finish.

A lovely medium bodied wine that works beautifully with curries, spit roast lamb or soft cheese.

Grape varieties: Merlot

AU195-6x75cl



## [continued]

The guys work so hard out there in the vineyards and there are so many challenges. So it's important we capture all of that work.

I'm really lucky in that we're located in central Victoria and we get to draw fruit from various regions surrounding us. So not only do we look at central Victoria in terms of Strathbogie Ranges and Heathcote up to Dookie but we move out to places like the King Valley and towards the Yarra.

So there are so many different regions that we actually get to be involved with, which is fantastic, because all the regions have their own nuances.



I've never been a big fan of American oak, it's always been French for me. It's much more delicate and integrates a whole lot better with the wine. There's nothing more romantic than a French oak 500-litre puncheon that's brand new. If you're fermenting Chardonnay and you stick your nose in the barrel it's just the most amazing thing you've ever smelled.

I have a love/hate relationship with vintage. Every year before you head into it you're thinking, "goodness, here we go again", but once you're into it it's just the most amazing thing. The winery is full of aromas and the team just comes together.

We're very busy and a very small team but we are all conscious that we have to have a good time. When you're mid-vintage and working 12 hours a day, six days a week, or longer, if you can't have a laugh, then what's it all about? We keep a sense of humour and we don't take ourselves too seriously and I think that's been part of the success of the business. We are making this wine with this crew of people, and people on the other side of the world are enjoying it. That's what we do it for. That's what gets me out of bed.



## McPherson Bella's Pinot Grigio 2019/21

Victoria

A fresh and fruity Pinot Grigio. Pear and passion fruit nose, backed up by delicate floral aromas. Refreshing ripe pear and green apple on the palate followed by a clean citrus finish.

This clean and fresh Pinot Grigio pairs beautifully with anything from the sea

Grape varieties: Pinot Grigio

AU216 - 6x75cl



## McPherson Jock's Cabernet Sauvignon 2020/21

Victoria

This classic Cabernet exhibits rich berries and mint bouquet with a full flavoured, fleshy, fruit laden palate. A great all rounder.

Try this wine with a hearty barbecued steak, or a rich, spicy tomato based pasta dish such as Spaghetti Bolognese or Lasagne.

Grape varieties: Cabernet Sauvignon

AU194 - 6x75cl



## McPherson Lucie's Promise Grenache Rosé 2020/21

Victoria

Lucie's Promise is a fresh and lively wine, with a lovely perfumed nose of raspberries and strawberries. The palate displays great fruit intensity with underlying hints of mint, reminding us of Lucie's family garden in the Spring.

Grape varieties: Grenache

AU190 - 6x75cl



## McPherson Aimee's Garden Moscato 2020/22

Victoria

Lifted floral aromas and flavours of strawberries, rose petals and a hint of musk. This wine has a fine spritz, an uplifting finish and is best enjoyed chilled.

Easy drinking and low in alcohol

Grape varieties: Moscato

AU187A - 6x75cl



## **AUSTRALIA - MCPHERSON WINE CO**



## **XV Pure 2021**

## Victoria

A luscious dark red coloured wine with purple hues. A lifted nose of vanilla, blackberry and red currant. The palate displays notes of spice and rich black fruits complemented with elegant oak. Perfectly balanced, with a firm, smooth tannin structure, it finishes with lengthy ripe fruit and French oak.

Grape varieties: Cabernet Sauvignon, Ruby Cabernet

AU238 - 12x75cl



## **XV Pure**

Pristine Australian Vineyards. Pure water from the nearby, free flowing Murray River. Environmentally sound vineyard practices and grapes grown in McPherson's vibrant sandy loam soil combine to make this super premium wine.

A blend of Cabernet Sauvignon and Ruby Cabernet.

Rich, full bodied and vibrant, the XV range from McPherson Wines celebrates classic Australian red wine.

Fruit is harvested from McPherson's old vines from exceptional riverside vineyards. The vineyard is situated on the banks of the Murray River, and is of sandy soils, with excellent draining providing ideal conditions for growing high quality fruit. Separate parcels of the wine spent between 6 and 12 months in French oak barriques, after which the final blending of select parcels took place.

Perfect with red meats and spicy Asian dishes, try this wine with a barbecued steak or slow cooked, rich beef ribs.





## **AUSTRALIA - MCPHERSON WINE CO**

## **Aquarius Marsanne Viognier 2021**

## Victoria

Let the sun shine in with Aquarius Marsanne Viognier. A fresh, vibrant and crisp wine with flavoursome notes of fresh honeysuckle and floral aromas. The Marsanne provides structure whilst the Viognier lends a fragrant carefully balanced punch.

A heavenly match with modern Asian food

Grape varieties: Marsanne, Viognier

AU219 - 12x75cl



## Aquarius Sangiovese 2020/21

## Victoria

This is a medium bodied, rustic wine with flavours of ripe cherries and earthy herbaceous notes. It is bursting with refreshing cherry fruit and a savoury finish.

The wine is lightly oaked using old French barrels, allowing the wine oak for structure and balance without imparting strong oak tannins.

Grape varieties: Sangiovese

AU282 - 12x75cl



## Sunburnt Chardonnay 2020/22

## Victoria

A rich and textural wine displaying lovely aromas of tropical fruits with a hint of apple and spice. The palate is mouth-filling and generous with excellent length and harmony carrying the fruit to a full clean finish. Lovely light oak balances and completes the picture. A blisteringly good Chardonnay.

Grape varieties: Chardonnay

AU675A - 6x75cl







Soft, savoury, earthy styles with a European influence, the MWC Wines are a rustic style, full of interesting and complex characters made for those who love great, honest wines.

## **MWC Pinot Noir 2021**

## Victoria

The aroma is enticing with intense plum, cherry and strawberry fruit with a hint of spice. The fresh fruit momentum continues on the palate with vibrant plum and dark stone fruits finishing with some firm acid, beautiful tannins and integrated oak.

Grape varieties: Pinot Noir

AU209 - 12x75cl



## MWC Shiraz Mourvedre 2019

## Victoria

This is a bold, modern Australian wine exhibiting aromas and flavours of blackberry and spice. Rich, earthy with elegant and supple tannins. The rich and full palate is complemented by hints of French oak leading to a seamless finish.

Grape varieties: Shiraz, Mourvedre

AU681 - 12x75cl





## **AUSTRALIA - PLAN B! WINES**



Plan B! Wines give a different flavour of Western Australia.

It's a place where crazy ideas can take hold and nothing is taken too seriously... as long as the wine tastes great!

Thankfully, on MD Terry Chellappah and winemaker Vanessa Carsen's watch, that's never likely to be a problem:





Vanessa Carson and Terry Chellappah

Terry explains: "The most important part of our business - apart from being deadly serious about what's in the bottle and what's in the glass - is that we are trying to have fun. Everything is very light-hearted about the way we bring Plan B! Wines to the market. We're trying to do it with a sense of humour and something that's going to be memorable for everyone who drinks our wines. The wines offer great drinking and are really great bang for buck!"

We asked Terry to talk us through his wines...

## Plan B 'DR' Riesling 2021/22

## Great Southern

Vibrant aromatics of lemon and lime blossom with talc and minerality.

The palate is generous showing great persistence of soft citrus and textural weight leading to a long and structured finish and length without undue austerity.

Grape varieties: Riesling

AU285 - 12x75cl



"There's nowhere to hide when you're making Riesling. We're trying to grow the most pristine, brightest, cleanest fruit we possibly can, get it into the winery as quickly as we can and press it while it is as cool as it can be.

"The fruit comes from three vineyards in the Great Southern region. it's technically dry but the wine does have a touch of residual sugar which we retain because we do want a little bit of weight, texture and aromatics, and a bit more flavour."

## "This off-dry Riesling represents Plan B's signature style. it's an absolute crowd pleaser!

Made with free-run juice from Great Southern vineyards, it has a residual sugar level of 27g/l but the natural acidity of the fruit balances it beautifully.

We pick this Riesling a little earlier so there's bright acidity, which is really important. The key to this wine is the play between natural fruit sweetness, natural acidity and the pH"

## Plan B 'OD' Riesling 2021/22

## Great Southern

It's a riot of semi-sweet freshness and citrusy zing. Serious at the front but there's a party going on out the back. It's an Angelic Germanic!

Fruit was picked from two vineyards in Frankland River when exhibiting characters of zingy, zesty acidity and fruit flavours of vibrant lime and citrus.

Grape varieties: Riesling

AU286 - 12x75cl



## Plan B 'The King' Chardonnay 2015/16 Margaret River

Margaret River is world renowned for producing excellent Chardonnay. This is fine, elegant and long. Sourced from the Wallcliffe sub-region in the cooler end of the district and bottled whilst still fresh and lively.

100% barrel maturation, 10 months in French barriques and battonage for 7 months.

**Grape varieties**: Chardonnay



PLAN

Grape varieties: Chardonnay, Viognier

Plan B 'MW' Modern White 2018

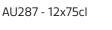
Bright and textural with lifted flowers and

satisfying palate. Matured for nine months in

89% Chardonnay from the Wallcliffe sub-region

of Margaret River. 11% Viognier grown in the

stonefruit aromatics ahead of a long and



Geographe wine region.

Margaret River





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PLAN B

## **AUSTRALIA - PLAN B! WINES**

"There is no doubting the well-made commercial Australian wine widely available, and the more iconic traditional styles in niche segments still sought after. By and large, they are either Chardonnay, Shiraz or Cabernet Sauvignon-based wines, but the really exciting action currently in the Australian category is centred around alternative varieties and wine styles with personality and character.

"Varieties such as Riesling (although far from alternative!), Chenin Blanc, Arneis, Tempranillo, Sangiovese, Gamay, Grenache and blends are being crafted through a new lens, delivering wines with vitality and energy. Whites with lifted aromatics, bright, textural palates and reds that are supple, medium-bodied, fresh and vibrant with a savoury core are capturing the attention of consumers for their moreish drinkability.



"These are our wine styles that we see working well in the UK currently both in the on-trade and independent off-trade through our partnership with Lanchester Wines.

- Terry Chellappah

## Plan B 'MR' Modern Red Shiraz Pinot Noir 2019

## Great Southern

67% Shiraz and Pinot Noir at 33% from 20 year old vines, hand harvested, barrel matured in French oak barriques for seven months. Pretty, floral, red cherry and strawberry aromatics with the raspberry and spice of cool climate Shiraz adding punch to the palate.

Grape varieties: Shiraz, Pinot Noir

AU291 - 12x75cl



"This wine is a bit out-of-the-box and fun to do, so it fits Plan B! perfectly!

"We call this Modern Red but I think its a really oldfashioned wine style. Going back to the 60's 70's in Australia, we used to make medium-bodied light, bright, aromatic red wines. As the years have gone by, we've started to make bigger, oakier, fuller wines. But our reds are more restrained, more elegant, more savoury and medium bodied.

This wine has some of the aromatics and silkiness from Pinot, but the structure, body and spice of the Shiraz."

"I travel a lot, we drink quite widely and I still have not seen or tasted or even heard of another blend like this.

"The fruit comes from 20 year old vines grown at 220m altitude in the Geographe region of Western Australia. The first vintage we made, back in 2007, just before bottling, when we looked at the barrels we thought the tannins were a little rustic and I said jokingly 'it needs a bit of Viognier to silken off the palate'.

"There were a couple of barrels of Viognier so we tried it out with 2% and were just amazed. It lifts the colour and gives the wine an aromatic lift too as well as texture and silkiness to the palate."

## Plan B 'TV' Tempranillo Viognier 2020

## Geographe

Fruit from separate vineyard patches picked at night and fermented between 24-26C for 12 days with extended post- fermentation maceration to optimise flavour, colour and tannin profiles. Individual batches aged in barrel for 60 months. Rounded off with 2% Viognier for good measure.

Grape varieties: Tempranillo, Viognier

AU292 - 12x75cl



## Plan B Frespañol Shiraz Tempranillo 2020

## Frankland River

A single site Shiraz from the remote Frankland River region of Western Australia. This wine is an orgy of bright red berries and yummy fruit. It's rich, ripe and balanced - full of delicious Frankland River Shirazy goodness, and old world like savoury charm.

Grape varieties: Shiraz, Tempranillo

AU281 - 12x75cl



## Plan B 'GT' Cabernet Sauvignon Sangiovese 2018

## Ferguson Valley

Dark chocolate, sour cherry, fresh plum, bay leaf and leather spice, with background tomato leaf tannin, a lovely medium bodied structure and crunchy acidity. Barrel matured for 12 months in new and seasoned French oak. 75% Cabernet Sauvignon and 25% Sangiovese.

Grape varieties: Cabernet Sauvignon, Sangiovese

AU290 - 12x75cl





## **AUSTRALIA - BAROSSA VALLEY WINE COMPANY**





Established in 2001, The Barossa Valley Wine Company has the sole purpose of hand-crafting the very best expressions of the Barossa Valley. It's vision is to create a portfolio of wines that leverages the strength and authority of the Barossa region

The Barossa Valley is widely recognised as one of the most prestigious wine regions in Australia and well-known across the globe for its powerful yet elegant wines.

The BVWC's home is The Farms, located in the cooler southern region of the Barossa Valley, not far from the small hamlet of Lyndoch (on the border of the Barossa Valley & Adelaide Hills). An area often referred to as the 'dress circle' of the Barossa. Winemaker Roxanne Kloppers is a Barossa Valley native. After completing her Viticulture and Oenology degree she worked harvests across Australia, Napa Valley and Rhone Valley, before returning to the Barossa to take the reins on Barossa Valley Wine Company.

## Gravel Tracks Cabernet Sauvignon 2018

## Barossa Valley

Lifted notes of cassis and blackberry characters on the nose with hints of spice and cigar box which flow through to a rich, yet soft, palate packed with dark fruit flavours. Juicy and fruit-driven, powerful yet elegant. Hints of black spice through the mid-palate.

Grape varieties: Cabernet Sauvignon

AU061 - 6x75cl



## **Gravel Tracks GSM 2019**

## Barossa Valley

Lifted aromas of red cherry and plum complemented by hints of liquorice and vanilla on the nose. A rich, fleshy palate. Soft velvety tannins provide a silky yet persistent finish punctuated with bright redcurrant and blueberry characters with a subtle background of oak spice.

Grape varieties: Grenache, Shiraz, Mourvedre

AU060 - 6x75cl



## **Gravel Tracks Shiraz 2018**

## Barossa Valley

Vibrant plum and blackberry characters on the nose with hints of chocolate and earthiness flow through to a rich, bold palate packed with dark fruit flavours. Juicy and fruit-driven, powerful yet elegant and with hints of black pepper spice which lead to a rich, velvety tannin finish.

Grape varieties: Shiraz

AU059 - 6x75cl



## **AUSTRALIA**

## McGuigan Black Label Chardonnay 2022

## South Eastern Australia

A modern style Chardonnay showing intense tropical fruit flavours. A flavoursome wine with a soft, smooth and creamy palate.

Full bodied and fresh with good length, this wine is ideal for drinking on its own or with white meats and pasta.

## **Grape varieties**: Chardonnay

AU027A - 6x75cl OB020A - 12x187ml



## McGuigan Black Label Shiraz 2021

### South Eastern Australia

Deep red colour, peppery finish. Very fruity with flavours of plum on the palate. Balanced with vanilla and caramel notes resulting in good depth and long finish.

Shiraz is a wonderful wine to pair with food that is rich in flavour such as a succulent steak or an Italian tomato pasta.

## Grape varieties: Shiraz

AU058A - 6x75cl OB021A - 12x187ml



## McGuigan Black Label Pinot Grigio 2021/22

## South Eastern Australia

Distinct aromas of pear and passionfruit with delicate floral perfumes. A refreshing white wine featuring delightful flavours of ripe pear and green apple. It is a nicely balanced wine that delivers a clean citrus finish typical of the Pinot Grigio style.

## Grape varieties: Pinot Grigio

AU016 - 6x75cl



## McGuigan Black Label Merlot 2021/22

## South Eastern Australia

A lovely mellow style combined with rich, ripe red fruit flavours of raspberry, red cherry and plums. This is neatly integrated with subtle oak characters of caramel and vanilla.

Perfect with most red meats, poultry or cheeses.



## McGuigan Black Label Sauvignon Blanc 2020/21

## South Eastern Australia

The palate is full and generously flavoured with a clean, crisp after-taste. The clean, crisp characters of Sauvignon Blanc make it a perfect accompaniment to lighter style dishes particularly seafood, salads and fresh pasta.

## Grape varieties: Sauvignon Blanc

AU045A - 6x75cl



## McGuigan Black Label Red 2021/22

## South Eastern Australia

Delightful, soft red produced from carefully selected grapes. Bulging with rich fruit flavours, with just a hint of spice on the finish. It is a well-balanced wine with a smooth and mouth-filling finish.

Perfect with most foods or on its own.

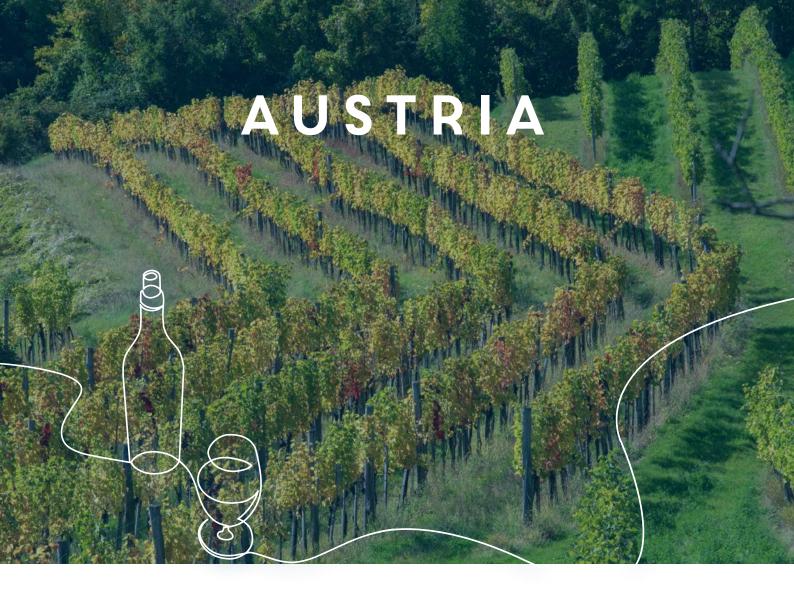
## Grape varieties: Red Blend

AU025A - 6x75cl



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## GRÜNER VELTLINER IS BY FAR THE MOST PLANTED GRAPE VARIETY



Grüner Veltliner accounts for 1/3 of all vineyards planted.



A typical Grüner Veltliner will show notes of white pepper.



Vienna has its own wine region.

After 1985 when Austria experienced the glycol scandal the quality of the wines have been continuously rising. With the toughest wine laws of the world and a unique climate the country might be one of the most exciting to follow in the next decade. The star of the country is called Grüner Veltliner and you can find the grape variety in all wine growing areas in Austria.

2022 in Austria was very promising with a dry summer and perfect ripening. Despite the expected high quality, yields were slightly lower than usual. With 2,460,275 HI recorded in 2021 the total wine production from Austria is quite low compared to other countries. With 2020 and 2021 being vintages with record high acidity it seems that the acidity of vintage 2022 has returned to normal standards. This will please wine lovers who like more easy drinking wines with more complexity.

Grüner Veltliner is by far the most planted grape variety with approximately a third of the total vineyards planted with the famous white grape.

The capital of Austria, Vienna has its own wine region. When travelling from the airport to the city you an actually see several vineyards around on the slopes.

## Graf Josef Grüner Veltliner 2020

## Niederösterreich

Refreshing, aromatic, full of natural spice, citrus and lightly exotic flavours. Consistently excellent grape quality management together with modern vineyard and cellar practices ensure drinking pleasure is delivered every time.

Great to drink on its own, it is suitable for almost any occasion.

Grape varieties: Grüner Veltliner

AT001 - 6x75cl



Johann Joseph Wenzel Anton Franz Karl Radetzky von Radetz (1766-1858) known simply as "Graf Josef" to his friends, was the most celebrated military figure of the Habsburg Monarchy.

He was immortalised by Johann Strauss in his world famous "Radetzky March" - Google it, we guarantee you'll be humming for the rest of the day!

Graf Josef wines supports the St. Vincent de Paul Society, donating profits to help the charity with its work to help the homeless in the cities of the UK and Ireland. Visit www.svp.org.uk for more information.

## Did you know...

Grüner Veltliner is native to Austria and is its most famous, and most planted varietal.

Grüner derives from a crossing with Traminer, however the second parent remains unconfirmed, but it is thought to be a Century old variety discovered in St. Georgen in Burgenland.

Grüner Veltliner is characterised by such aromas as grapefruit and lemon zest.





# VALLE CENTRAL'S MEDITERRANEAN CLIMATE BRINGS COOL NIGHTS AND WARM DAYS, WHICH IS PERFECT FOR VINE GROWING.



Chilean winegrowing is highly affected by the French who brought knowledge, grape varieties and techniques.



Carménère was thought to be extinct before it was found growing in Chilo.



The vineyards of Chile are protected from extreme weather by the low-lying Coastal Range of mountains.

Wine production in Chile has a long history dating back to the 16th century when Spanish colonisers brought grapevine cuttings to the country. Today, Chile is one of the largest wine producers in South America and is known for its high-quality red and white wines.

The country's wine regions, such as the Valle Central and the Casablanca Valley, have different climates and soil types that allow for the cultivation of a wide variety of grape varieties, including Cabernet Sauvignon, Merlot, and Sauvignon Blanc. Chile's winemakers have been experimenting with new techniques and technologies to increase the quality of their wines.

Valle Central (Central Valley) is one of the country's most important wine regions, known for producing a wide range of high-quality red and white wines. The valley is located in the heart of Chile and stretches from Santiago to the south of the country. The climate of the region is Mediterranean, with cool nights and warm days that provide ideal growing conditions for vines. The valley's soil is mostly alluvial, formed by rivers, which are rich in nutrients and minerals, making it ideal for grape cultivation.

Valle Central is known for producing a wide variety of grape varieties, such as Cabernet Sauvignon, Merlot, Carménère, and Sauvignon Blanc. The wines produced in the Central Valley stand out for their complexity, balance, and elegance.

## Otra Tierra Chardonnay 2021

## Valle Central

Fruity aromas in combination with butter, flowers and toast. Long and fresh mouth.

A rich, oaky flavour with fruity aromas.

Otra Tierra Chardonnay a great wine to go with Chicken, Salmon and any fish dishes.

## Grape varieties: Chardonnay

CL299 - 6x75cl



## Otra Tierra Sauvignon Blanc 2022

### Valle Central

A classic example of why Sauvignon Blanc is so popular. Fresh and crisp with zesty citrus lemon and lime on the palate.

Elegantly crafted with plenty of grace and charm this wine is bottled joy.

## Grape varieties: Sauvignon Blanc

CL314 - 6x75cl



## Otra Tierra Cabernet Sauvignon 2019

## Valle Central

A deep red in colour, dark red fruits on the palate. High intensity nose with aromas of berries and butter. In the mouth it is balanced and smooth with a medium persistence and a good finish.



CI 305- 6x75cl



## Otra Tierra Merlot 2022 Valle Central

Otra Tierra Merlot is a deep purple red in colour. Rich and intense nose aromas of cherries and a slight touch of cacao.

Rich, intense and packed full of blackberries and blueberries. Well rounded with good weight and length. Smooth and easy drinking.

## Grape varieties: Merlot

CL315 - 6x75cl





## Altaria Chardonnay 2021

## Valle Central

Crisp and refreshing, this wine offers an abundance of invigorating acidity.

A perfect accompaniment to lighter style dishes particularly seafood and fresh pasta, or ideal on its own.

## Grape varieties: Chardonnay

CL311 - 6x75cl



## Altaria Sauvignon Blanc 2022

## Valle Central

Crisp and refreshing, this wine offers an abundance of invigorating acidity.

A perfect accompaniment to lighter style dishes particularly seafood and fresh pasta, or ideal on its own.

## Grape varieties: Sauvignon Blanc

CL310 - 6x75cl CL316A - 24x187ml





## Altaria Cabernet Sauvignon 2020

## Valle Central

Enticing, opulent aromas of blackcurrant with spicy notes. Fine concentration with rich and jammy black fruit flavours, good structure and

This full- flavoured Chilean Cabernet would be ideal with rich pasta, casseroles or simply served on it's own.

## Grape varieties: Cabernet Sauvignon





## Altaria Merlot 2022

## Valle Central

Rich, intense aromas and flavours of bramble fruits, this Merlot is well rounded with good weight and length. The rich velvety texture of this wine makes it an ideal partner for red meat and pork dishes. It is also excellent enjoyed on it's own.

## Grape varieties: Merlot

CI 312 - 6x75cl CL317A - 24x187ml







Part of the famous Matetic business, Ventopuro's aim is to make wines that tell the story of where they come from. But, the producer also feels a responsibility to support the people and the environment of rural Chile.



## We asked Juan José San Martin from Ventopuro to explain more about Ventopuro:

## Tell us a little about Ventopuro and how it fits into the Matetic family.

Ventopuro is a brand that cares about environmental and social well-being. We are developing three different projects that reflect each different range. We have a bottle recycling project, a barrel recycling project and a reforestation project. Matetic, is focused 100% on sustainability working with organic and biodynamic agriculture to protect the health of our soil and our workers.

## You work in some very diverse terroir.

We choose terroirs depending on where the variety is best grown. For example for Pinot Noir, we choose a cool-climate area close to the ocean, with not much temperature difference between night and day to ensure that we have a controlled maturation. On the other hand, we grow Cabernet Sauvignon in hotter areas in order to achieve the maturation that these grape needs to give us a first-class wine.

## Which regions are most exciting for you at the moment?

We love Itata for Pinot Noir as we grow some very old vines there, close to the ocean and with an excellent terroir for the variety. Another is Casablanca and San Antonio, where we grow our Sauvignon Blanc and Chardonnay to obtain wines with great natural acidity and crispness.

## How would you describe the Ventopuro winemaking style? Obviously the terroir will differ but is there a signature characteristic we could identify in all of your wines?

We look for fruit-driven wines, with controlled oak maturation, aiming to reflect the terroir as much as possible.

You are committed to sustainability in lots of different ways - is this something that you believe wine consumers are now expecting from producers and are they prepared to pay for it?

It's a trend that's going to be a must in the coming years, and the new generations will for sure pay those extra cents to support sustainable farming and winemaking.

## How do you think the Ventopuro winemaking style has evolved since 2016 ... and how do you think the wines of Chile as a whole have changed in that time?

We've been trying to make easier-drinking and fruit-driven wines to adapt to new consumer trends. Chilean wines can be found all around the globe and you will probably see a big trend to lighter, lower alcohol, and easy-drinking wines.

## Which grape varieties do you have the most success with, and which ones do you think might have the most potential for the Ventopuro range?

We've had great success with the Pinot Noir Reserva. We have a great potential here since we have old vines and a story to tell behind this DO that is becoming famous for being one of the oldest winegrowing regions in Chile.

## How have the wines been received in the UK market?

Excellently. Sales are growing year by year. As well as offering excellent quality for the price, the brand is innovative, and consumers appreciate it.

Scan the QR code to find more details about the Ventopuro wines.



The bottle recycling

project





barrel stav

## Ventopuro Estelar Cabernet Sauvignon 2019

## Colchagua Valley

Enticing, opulent aromas of blackcurrant with spicy notes. Fine concentration with rich and jammy black fruit flavours, good structure and length. This full- flavoured Chilean Cabernet would be ideal with rich pasta, casseroles or simply served on it's own.

Grape varieties: Cabernet Sauvignon

CL068 - 6x75cl

## Ventopuro Estelar Carménère 2019

## Colchagua Valley

On the nose we find aromas that remind us of strawberries, cassis with a perfect balance of oak. Very elegant. In the mouth it has powerful but rounds tannins, which is a good combination with the acidity of the wine.

Long persistence at the end, great finish. A truly classy wine.

Grape varieties: Carménère

CL067 - 6x75cl



## Ventopuro Sauvignon Blanc Reserva 2021/22

## Curico Valley

Aromas of fresh tropical fruit with delicate vegetal notes. Fresh on the palate with concentrated citrus flavours. Well-balanced acidity.

Perfect with fish, shellfish and pastas.

## Grape varieties: Sauvignon Blanc

CL056 - 6x75cl CL069 - 12x37.5cl





## Ventopuro Merlot Reserva 2021/22

## Curico Valley

Deep red in colour with intense aromas of cherries, blueberries, and a bit of black pepper. The palate is smooth and silky with good structure and along and pleasing finish.

Perfect with red meats and pastas.



## Grape varieties: Merlot

CL057 - 6x75cl CL070 - 12x37.5cl





## Ventopuro Cabernet Sauvignon Reserva 2020/21

## Colchagua Valley

Intense ruby-red in colour with aromas of red fruits, blueberries and plums with an elegant floral touch. The palate is smooth with rounded tannins and good volume, accompanied by a pleasing touch of oak. The wine ends with a long and lingering finish.

Grape varieties: Cabernet Sauvignon

CL058-6x75cl



## Ventopuro Carménère Reserva 2020/21

## Colchagua Valley

Bright ruby-red in colour with aromas of strawberries and cherries with a hint of black pepper. Silky smooth on the palate with sweet tannins and a long, pleasing finish accompanied by an elegant touch of oak.

Perfect with spicy food, pasta and BBQ.



## Grape varieties: Carménère

CL059 - 6x75cl



## Ventopuro Pinot Noir Reserva 2021

## Itata Valley

Dark cherry red in colour with aromas of berries and floral notes. Medium bodied on the palate with a long and lingering finish.

Perfect with risotto.





CL060 - 6x75cl



## Ventopuro Single Vineyard Range.

Bringing together the best that Chiles valleys have to offer, demonstrating the tremendous diversity of terroirs within the wine growing valleys of the San Antonio and Casablanca appellations.

Single Vineyard Sauvignon Blanc: This wine comes from decomposed granitic soil from San Antonio Valley, west of Santiago, around 10km from the Pacific Ocean. Strong ocean influence with a crisp mouth feel, great natural acidity and a pleasant finish.

Single Vineyard Carménère: Grown in Apalta, the best-known region for producing Carménère. It's really hot in summer which helps the grapes ripen in a very desirable way for this variety. Here there are steep slopes with deep soils and decomposed rocks that help roots break through easily.

Single Vineyard Pinot Noir: This wine was awarded 90 points by Decanter. It comes from old vines in the south of Chile, close to Concepción. These produce really low yields, leading to an easy-drinking, medium-bodied wine with lots of fruit.

## Ventopuro Chardonnay Single Vineyard 2020/21

## Casablanca Vallev

This light yellow wine presents delicate aromas of mandarin orange, apple and pineapple, with floral notes. The palate is fresh and round with a touch of vanilla, honey, and oak.

This Chardonnay is ideal with salads, cheeses, pastas, risotto and fatty fish such as salmon.

Grape varieties: Chardonnay

CL062 - 6x75cl



## Ventopuro Sauvignon Blanc Single Vineyard 2020/21

San Antonio Valley

Greenish-yellow in colour with intense citrus aromas as well as mineral and herbal notes. The palate is crisp and offers rich acidity.

This wine comes from decomposed granitic soil from San Antonio Valley, west from Santiago, around 10 km from the Pacific Ocean.

Grape varieties: Sauvignon Blanc

CL061 - 6x75cl



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## Colchagua Valley

Deep ruby red in colour with intense aromas of red fruits, blackcurrants, black pepper, and vanilla. The palate presents tremendous structure, round tannins, and a persistent finish.

This Cabernet Sauvignon is ideal with red meats. game meats and aged cheeses.

Grape varieties: Cabernet Sauvignon

CL064-6x75cl



## Ventopuro Carménère Single Vineyard 2019

## Colchagua Valley

Deep red in colour with intense aromas of ripe red fruits, chocolate, and spice. The palate has good concentration and silky tannins.

Grown in Apalta, the best-known region for producing Carménère. This wine pairs perfectly with pasta, stews and meat dishes.

Grape varieties: Carménère

CL065 - 6x75cl



## Ventopuro Pinot Noir Single Vineyard 2020

## Casablanca Valley

Deep and intensely red in colour with aromas of strawberries, raspberries and a touch of blueberries along with subtle spice notes characteristic of this variety. The palate is concentrated with elegant, smooth tannins, vibrant acidity and a long, smooth, juicy finish.

Grape varieties: Pinot Noir

CL066 - 6x75cl



Decanter

90

## Ventopuro Winemaker's Blend Single Vineyard 2019

## Valle Central

The Single Vineyard Red Blend includes Cabernet Sauvignon, Syrah and Carménère. It is a complex and concentrated wine with a unique personality. It presents a broad range of very well-integrated aromas of ripe cherries, blackcurrants, plums and spices.

Grape varieties: Cabernet Sauvignon, Syrah, Carménère

CL063 - 6x75cl





## Luccello Sauvignon Blanc 2022

## Valle Central

Explosive aromas of gooseberry, cut grass and guava. A delicious fresh, floral scented Sauvignon Blanc.

An easy drinking, crisp white wine. Sauvignon Blanc pairs perfectly with any food that benefits a twist of lemon, such as fish or chicken.

## Grape varieties: Sauvignon Blanc

CL354A - 6x75cl



## Luccello Merlot 2022

## Valle Central

High intensity on the nose with aromas of purple fruit. On the palate it is a balanced and soft wine with medium / high persistence and a good finish.

This is a soft, easy going Merlot which is both juicy and well-balanced.

Grape varieties: Merlot

CL353A - 6x75cl



## Cavadorra Sauvignon Blanc 2022

## Valle Central

Crisp and elegant with delicate herbaceous notes on the nose and flavours of ripe tropical fruits, complemented by a bright acidity. Tantalising citric notes and mineral character. Refreshing and juicy.

This refined Sauvignon is a great match for salads, pasta and poultry.

Grape varieties: Sauvignon Blanc

WE495 - 6x75cl



## Cavadorra Cabernet Sauvignon 2022

## Valle Central

Deep red colour, blackberries and cherries with a hint of spice on the palate. More dark red fruits with a slight peppery finish.

A good quality, fruity Cabernet which is round, with soft blackcurrant fruit lifted by a little tannin.

Grape varieties: Cabernet Sauvignon

WE496 - 6x75cl





## The Speakeasy Club Cabernet Sauvignon 2019

## Valle Central

Deep red in colour with delicious fruit-forward flavours of blackberries. This is a classic Cabernet Sauvignon with a rich berry palate showing black cherries and plums with a minty note. Good integrated tannins with a slight peppery finish.

Grape varieties: Cabernet Sauvignon

CL346 - 6x75cl







## Mountain Range Sauvignon Blanc 2022

Valle Central

A smooth, bright-yellow coloured wine rich in template fruit and peach aromas with some floral and herbal notes. A fresh, fruity, stylish dry wine

Estate grown in the Maipo Valley with its mild climate and gravelly well drained soil.

Grape varieties: Sauvignon Blanc

CL014 - 12x75cl



## Mountain Range Merlot 2021

Valle Central

This wine is appreciated for its silky smoothness, fruity taste and lingering finish with a nose of ripe red fruit and fresh blackcurrant. On the palate the blackcurrant will become more apparent along with cherry and just a hint of spice.

Serve with all meats and most cheeses.

Grape varieties: Merlot

CL013 - 12x75cl



## Mountain Range Rosé

Valle Central

Beautiful strawberry pink colour with intense fruit aromas of cherries and other summer berries. Medium-bodied with vibrant, refreshing red berry and cherry flavours.

This wine is delicate and elegant, fresh and crisp with a smooth and well balanced finish.

Grape varieties: Blend

CL019 - 12x75cl



## S

## CyT Chardonnay Pedro Ximinez 2022

Valle Central

Fruity and delicate with a bright vibrant bouquet of apples and citrus. This smooth white leads in to flavours of pear and spicy pineapple and a fresh crisp finish

Fresh, balanced and refreshing with a little sweetness and long lasting flavour.

Grape varieties: Chardonnay, Pedro Ximinez

CI 052- 12x75cl



## CyT Sauvignon Blanc 2022

Valle Central

Fruity herb notes and some vanilla. Fresh dry and balanced. A crisp white wine, this fruity, zesty Sauvignon Blanc has citrus notes of lemon and grapefruit.

Superb as an aperitif or with fish and white meats.



CL053 - 12x75cl



## CyT Merlot 2021

Valle Central

Young, peppery wine with flavours of herbs and berries. Soft rounded and long, very smooth. A violet red colour.

A delightful fruity Merlot that is typical of it's grape variety, plums and red fruits come through on the palate

Grape varieties: Merlot

CL051 - 12x75cl



## CyT Cabernet Sauvignon 2022

Valle Central

Full of blackberries and spice, plums and vanilla while on the nose there is cherry, pepper and soft cacao aromas.

This Cabernet Sauvignon has a ruby colour and gives a prolonged taste in the mouth. Elegant and round with good body and finish.

Grape varieties: Cabernet Sauvignon

CL050 - 12x75cl





# FRANCE'S VAST WINEMAKING REGIONS OFFER DIFFERENT TERROIRS AND MICROCLIMATES



French wine harvest is known as 'La Vendage'. Because grapes ripen at different times, this spans two months, typically between August and October depending on weather.



Estimates suggest harvest 2023 will be between 13-21% larger than 2021.



Roughly 1/3 of all French wine is made in the Languedoc region.

France is a country with a rich winemaking tradition, and its wines are considered some of the finest in the world. With the historic and powerful wines from Bordeaux, the elegant and extremely expensive wines from Bourgogne to the finest sparkling wines of the world in Champagne there is plenty of history and wine to discover.

Among the many wine regions in France, Languedoc stands out for its diversity and quality. Languedoc is located in the south of France and is one of the largest wine-producing regions in the world. It stretches from the Mediterranean coast to the foothills of the Pyrenees and encompasses a wide range of terroirs and microclimates.

The region is known for producing a wide variety of wines, from crisp whites to full-bodied reds, and everything in between. Languedoc is particularly famous for its red wines made from grape varieties such as Syrah, Grenache, and Carignan. The wines are known for their rich, ripe fruit flavours and good tannin structure. The region also produces a significant amount of rosé and sparkling wines.

Languedoc has a long history of winemaking dating back to Roman times, and today the region boasts some of the most modern and state-of-the-art wineries in France. The winemakers in Languedoc are committed to producing high-quality wines using sustainable practices and protecting the environment.

## FRANCE - LANGUEDOC

## L'Autantique

For thousands of years the Autan wind blowing in from the sea has been sweeping through Languedoc wine region in hot gusts, shaping the vines in the style of their terroir. In other words, authentic.

Sailing through the waters of the Mediterranean Sea where the waves are blown by the Autan wind, the ship "L'Autantique" is guided by a unique compass. The compass told the crew to set course for the Languedoc region and to start a new adventure. The crew decided, as a matter of course, to settle in these lands and plant vines. It was the ideal place for them: a fertile soil and, above all, the Autan wind, the same wind that had guided them to this land, so precious for growing this healthy vineyard and creating authentic wines.

Scan the QR code to find these wines on the Lanchester Wines website.



## L'Autantique Chardonnay 2021/22

## Pays d'Oc

Hints of white button mushroom on the nose with a palate of golden apple, pear and quince. Not overly oaked.

This Chardonnay is an explosion of fruity and floral flavours combined with a lovely fleshy feel on the palate.



FR701 - 6x75cl



## L'Autantique Cabernet Sauvignon 2020/21

## Pays d'Oc

Dark fruit flavours of blackcurrant (cassis), black cherry, blackberry with notes of green bell pepper, spice, tobacco, wood, and vanilla. Wellrounded tannins and a long lingering finish. Serve with meat, either grilled or in a sauce, or cheese such as Camembert or Brie.

Grape varieties: Cabernet Sauvignon

FR705 - 6x75cl



## L'Autantique Sauvignon Blanc 2021/22

## Pays d'Oc

Primary fruit flavours are citrus-led with lime as well as green apple, freshly cut grass and herbaceous notes of green bell pepper. A wine with powerful aromas of exotic fruit (lychee and mango) and citrus (lemon and grapefruit).

Serve chilled (8°-10°C) as an aperitif, with a salad or seafood.

Grape varieties: Sauvignon Blanc

FR700 - 6x75cl



## L'Autantique Merlot 2021/22

## Pays d'Oc

Garnet red colour. The wine rolls out intense, complex flavours of ripe red fruit and spices with red fruit aromas alongside floral hints. A palate of dark red fruits infused with a little vanilla

Serve with red meat, cheese or Mediterranean dishes

Grape varieties: Merlot

FR704 - 6x75cl



## L'Autantique Syrah Rosé 2021/22

## Pays d'Oc

A nose of fresh raspberries, white cherries and hibiscus. Notes of red berries, pomegranate, and lemon zest leading to a long, tart finish and a very fruity sensation on the palate.

Serve chilled (8°-10°C) with summer dishes (salads, cold meats, grills, etc.)

**Grape varieties**: Syrah

FR702 - 6x75cl



## L'Autantique Syrah 2022

## Pays d'Oc

A big-bodied, dry red wine with a deep purple hue. A velvety elegance on the palate which is backed by big fruit and crunchy spice.

A charming bouquet of blackcurrant, cherry and lilac. Silky and delicate on the palate with a liquorice finish.

Grape varieties: Syrah

FR703 - 6x75cl



## FRANCE - PROVENCE

## 'This is the most exciting vintage in living memory'

Winemaker Charles Bieler is delighted with his 2022 Sabine Coteaux d'Aix-en-Provence rosé



## Bieler Père et Fils Sabine Provence Rosé 2022

Coteaux d'Aix-en-Provence

A delicate balance between floral, herbal, wild red fruit (not overly ripe), stone fruit and acid. Enticing aromatics of peach, white cherry and wild raspberry that are balanced by summer flowers, white tea and Provence herbs.

The palate has tremendous length.

Grape varieties: Grenache, Syrah, Cinsault

FR330 - 12x75cl



The wine is a blend of Grenache (32%), Syrah (23%) and Cinsault (17%), with smaller amounts of Cabernet Sauvignon, Rolle, Grenache Blanc and Counoise in the mix. Bieler Pere et Fils, with Charles Bieler at the helm, has been making new plantings and grafting over extensively in the past 10 years. This has given it a rich selection of varieties, which is an important element in Bieler's ambition to develop and enhance the flavour profile of the wines.

2022 was warm and dry, giving the wine impressive concentration of flavour, with no loss of natural freshness. This is thanks to the fruit being sourced from the cooler, higher altitude vineyards that surround Aix-en-Provence. Here, because of the brisker night-time temperatures, the ripening period is that bit longer, which gives the grapes time to develop a broader flavour profile, while retaining natural acidity. On average, the fruit for Bieler's rosé wines is harvested two weeks after the vineyards on the flatter Provençal plains.

Charles' lifelong passion for rosé is now decades deep. At a time when rosé was slightly unfashionable, he crossed the USA in a pink Cadillac promoting the Routas rosé, building a loyal fanbase.

Bieler believes that Provence sets the gold standard in rosé wine. He says: "Our goal is to find the delicate balance between floral, herbal, wild red fruit (not overly ripe), stone fruit and acidity. We don't want singular big flavours; we want more nuance, energy, soul and Sabine 2022 has aromas of peach, white cherry

and wild raspberry, balanced by summer flowers, white tea and Provençal herbs. Both delicate and creamy on the palate, this rosé has terrific length, the raspberry, cherry, herbal, citrus and mineral notes lingering long and generously.

Bieler Père Tils

Scan the QR code to view Charles' YouTube video about Sabine '22.



## Whispering Angel Provence Rosé 2022

Côtes de Provence

The pop star of Provence Rosés. Very pure, round and flavourful supported by beautiful acidity adding body and volume. There is a fine and elegant aromatic framework enhancing length. Finely aromatic with a beautiful, sharp structure.

Grape varieties: Grenache, Cinsault, Vermentino





## FRANCE - LANGUEDOC & LOIRE

Les Vignobles Foncalieu is a union of cooperatives anchored in the heart of Languedoc. Its territory stretches from the Corbières massif to the banks of the Mediterranean, from the Mistral- swept hillsides to the sun-caressed plains between Carcassonne and Béziers.

It is in the heart of these landscapes, situated between ocean and mountains, that Foncalieu's wine- growers tend to their 4,000 hectares of vines every day in order to offer the high-quality grapes used to produce exceptional wines.

Since 2007, Foncalieu has been committed to sustainable development with one goal: to ensure the quality of the product, respect for the terroir and the development of new know-how, all while maintaining mutually beneficial relations with the territory. It has implemented sustainable viticulture practices, including the protection of biodiversity, drip irrigation, the installation of grass strips, etc.



## Le Griset Gris de Gris 2021/22

Pay d'Oc

A complex bouquet of orange and passion fruit notes. Well balanced on the palate with a long menthol finish. A few hours of contact with coloured grape skins give this delicate peachy pink colour. Followed by a seven-day contact with the lees from the must. Try as an aperitif or to accompany sushi, shellfish or a Comté.

Grape varieties: Sauvignon Gris

FR707 - 6x75cl



Sauvignon Gris is a pink-berried mutation of the Sauvignon Blanc grape.

The grape came close to being extinct following the phylloxera epidemic. Today, not much is planted.: out of all the white wine grapes used for the production of Bordeaux wine, only 2% are devoted to Sauvignon Gris.

Traditionally from Galciia in Spain, Sillages Abarino has been lovingly created at Foncalieu's vineyards in Puichéric, in the south of France.

This wine has three different labels: one evoking the wake from a boat ('sillages' in french) and the others reminiscent of seaside swimming pools.

## Sillages Albariño IGP 2021/22

Pay d'Oc

Complex bouquet of white fruit with honey and coconut notes. Generous fruity flavours on the palate with good balance and freshness.

Try with seared prawns, a grilled sole or a veal blanquette. Serve chilled at 10°C.

Aged 4 months in stainless steel vats.

Grape varieties: Albariño

FR706 - 6x75cl





# ITALY IS HOME TO SOME OF THE OLDEST AND MOST RENOWNED WINE-PRODUCING REGIONS IN THE WORLD.



2% of the Italian population is involved in the harvest each year.



The most popular grape Sangiovese is planted in 10% of all vineyards in Italy and translates to 'Blood of Jupiter'.



The Italian word for wine, vino, comes from the Sanskrit word "venas", which translates to love. It's also where the name "Venus", the Roman goddess of love, comes from. We like to think these two words go together quite well.

Italy is a fascinating wine country, with a rich history, diverse regions, and a wide variety of grapes and styles. From the rolling hills of Tuscany to the rugged mountains of the Dolomites, Italy is home to some of the oldest and most renowned wine-producing regions in the world. As the largest wine producer in the world, Italy offers something for every wine lover, from crisp, refreshing whites to rich, full-bodied reds.

One of the most iconic Italian grapes is Sangiovese, which is grown primarily in Tuscany and is the main grape variety used in the production of Chianti and Brunello di Montalcino. The wines made from Sangiovese are known for their bright red fruit flavours and high acidity. Another popular grape variety from the north of Italy is Nebbiolo, grown in the Piedmont region, which is known for its highly tannic and long-lived wines, like Barolo and Barbaresco.

Moving to the south, Aglianico is a grape variety that is mostly grown in the Campania region and is known for its complex and full-bodied wines, with strong tannins. Nero d'Avola is another southern grape variety that is mostly grown in Sicily, it's known for its rich and spicy flavours, and good structure. Lastly, there is Primitivo known for its high alcohol content, and strong fruity flavour.

#### **ITALY**



#### Rinomata Cantina Tombacco

For more than 100 years the Tombacco family has been producing and bottling wines with genuine and intense flavours, following Italian wine-making traditions. And, the wines it procures are key Italian classics.

The Rinomata Cantina Tombacco (Renowned Tombacco Winery) was founded in 1919 and is based in Trebaseleghe, a rural town just a few kilometres away from Padua, Venice and Treviso. Tradition and quality is key for Tombacco which works with producers across Italy to create ranges which celebrate the diversity of the country and its regions.

Today, Cristian Tombacco is at the helm, working alongside his father and brother Andrea.



Please scan the QR code to find out more about Tombacco wines

# Le Argille Cabernet di Cabernet 2018/19

#### Treviso

An intense ruby red colour with garnet highlights, aromas of blueberry, blackberry and wild strawberries lead onto hints of plum, black cherries and vanilla with light nuances of tobacco, dark chocolate and green pepper. In the mouth it is warm, elegant, mature and complex.

Grape varieties: Cabernet Sauvignon, Cabernet Franc

IT157 - 6x75cl





# Ever had a wine that came in a concrete bottle before?

Nether had we until we found the extraordinary Le Argille Cabernet Di Cabernet from 47 Anno Domini Vineyards - a 50/50 blend of Cabernet Sauvignon and Cabernet Franc from Treviso, Italy.

A serious bottle such as this merits a serious wine and Le Argille does not disappoint - the winemaker calls this 'a strong, serious and unique wine'. Le Argille is aged in cement for two years which keeps the wine immaculate and free of aromatic interference (ie, from a barrel) ensuring its uniqueness and its warm, elegant and mature flavour remains intact.

This outstanding wine is the result of a wise coupage of Cabernet grapes obtained through the Double Reasoned Maturation (DMR) technique, which is applied directly in the vineyard. This technique consists of clamping select branches before the grapes reach a complete maturation. This means the grapes start to age while still on the vine resulting in a greater concentration of sugar giving more structure and strength to the wine.

The wine is aged into cement vats for 24 months, after that the winery team performs a sensory test to decide when the best time to bottle is. After which the wine is then aged further for at least 6 months.

#### Cristian Tombacco:

"Our winery is strictly linked to tradition and the whole production system is managed as it once was. This is why we have chosen to remain a small company, with 30 skilled employees who love what they do, and to focus on quality and attention to detail. On the other hand, we are continuously evolving, driven by a constant improvement in quality and technique. Product certifications, organic vines, attention to sustainability and energy saving are the main aspects that drive our business.

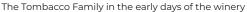
"We commit ourselves every day to respecting our land, saving precious resources like water, thanks to intelligent irrigation systems, using solar energy with photovoltaic panels installed on all our processing plants and solar panels to heat the water of the

production processes, reducing our impact on the environment thanks to efficient sewage treatment. Our goal is refocus on the culture and tradition of great Italian wine, in the most sustainable way.

"We consider Lanchester Wines one of the best importers in the UK. Our partnership is the key to be present in the market in the best possible way. We share many values that make this partnership a good business and, at the same time, a way to spread our ideas. To care about environmental sustainability is a great way to build a better future together.

"We look to the future with elegant and innovative design for our labels, to be sure that our bottles will stand out on the shelf."





#### Tombacco Origine Bianco IGT Terre Siciliane DOCG 2016

Sicily

This orange wine is a blend of Grillo and Zibibbo. Hints of dehydrated apricots on the palate with a light vanilla note, raw sugar and tobacco. A very persistent after-taste. Great with strong cheeses, Asian food or even as a dessert wine with apple strudel.

Grape varieties: Grillo, Zibibbo







Origine Bianco is presented wrapped in a map which shows the journey of its creation.

#### ITALY - ARCHIVIO

From Rinomata Cantina Tombacco. Archivio is a range of three wines celebrating the winery's passion for Italy - the name translates as 'archive' as a nod to tradition.

"Distant lands and times that tell stories. Ancient memories that come to life in a selection of traditional wines, grown and produced as they once did, with authenticity, emotion and pride."

#### Archivio Pecorino 2021/22

#### Chieti IGT

Dry, straw-yellow in colour and an elegantly floral bouquet of acacia and jasmine. Medium acidity with melon, pear and white peach notes on the palate and nose. A perfect partner for fish and white meat dishes.

Pecorino is a white-berried grape of the Abruzzo area where it has been cultivated since time immemorial.

Grape varieties: Pecorino

IT156 - 6x75cl





ARCHIVIO

CORINO

#### Archivio Primitivo Rosato 2022

#### Puglia IGT

A delicate rosé with a light pink hue. Primitivo Rosato Puglia IGT has an intense and persistent aroma with notes of black cherry and violet. Harmonious, smooth and fruity.

This wine is ideal with grilled fish-based dishes and fish soup with tomato. Excellent with Pizza!

#### Grape varieties: Primitivo

IT360 - 6x75cl





#### Archivio Aglianico 2021

#### Beneventano IGT

Smooth and easy drinking, this wine is rich, intense and packed full of blackberries and blueberries. A deep red colour with purple hues, it is well rounded with good weight and length. The taste is intense, full and enveloping, perfect to combine with savoury and full-bodied dishes such as roasts and aged cheeses.

#### Grape varieties: Aglianico

IT361 - 6x75cl



# ARCHIVIO GLIANICO

ARCHIVIO

#### Veneto IGT

Explosion of raspberries, ripe black cherries and blueberries on the nose. Silky tannins and full, round texture on the palate.

This is a warm, full-bodied wine which pairs perfectly with red meats, swordfish and mature hard cheeses.

Grape varieties: Primitivo

IT159 - 6x75cl



QMITIVO





Azienda Agricola Trevisana is a small winery owned by the Tombacco Family. It produces and bottles Italian wines with genuine and intense flavours, in the best wine-making tradition of Italy. It is located in Paese, in the heart of the Veneto Region: 20 hectares of vines are cultivated with passion to produce a high quality wine.

To protect and make the fruits of the land blossom, Trevisana's vines are cultivated with a 100% organic method. This both guarantees a product of naturally good quality, while respecting the environment. The company was among the first to realise the importance of using advanced environmentally-friendly growing techniques within Italian vineyards. The team at Trevisana is committed to respecting the land and reducing their impact on the environment through measures including:

- Water preservation through intelligent irrigation systems
- Installation of photovoltaic panels across all Tombacco processing plants
- Development of efficient sewage treatment
- Further solar panels to heat water used during the production process

Please scan the QR code to learn more about these wines via the Lanchester Wines website.



#### Trevisana Bio Organic Chardonnay

Veneto IGT

The bouquet is delicate with apple and ripe fruits. The palate is fruity and reminiscent of apples, floral with acacia and honey overtones. Dry and velvety, this wine is medium-bodied with good acidity and a long lasting after-taste. Ideal with light dishes such as couscous with vegetables and soy sauce.

Grape varieties: Chardonnay

IT364 - 6x75cl



## Trevisana Bio Organic Pinot Grigio Della Venezie DOC

Dry and velvety texture with a slight after-taste of almond. Well-bodied and harmonic, good acidity and very persistent on the palate. The bouquet is pleasant, delicate and fruity with

This matches with light, traditional Italian recipes.

Grape varieties: Pinot Grigio

hints of apple and fig.

IT363 - 6x75cl



#### Trevisana Bio Organic Cabernet Sauvignon

Veneto IGT

Full bodied with a fabulous palate of cherry jam and green pepper with good tannic content, acidity and alcohol. Pleasant herbaceous aromas with hints of cherry and blackberry.

Pairs perfectly with spicy dishes, vegetable couscous and pasta with tomato.

Grape varieties: Cabernet Sauvignon

IT366 - 6x75cl



#### Trevisana Bio Organic Merlot

Veneto IGT

A deep ruby red colour with violet hues. On the nose you will find hints of raspberry, morel and dewberry with a little green pepper. Dry and full bodied, well-integrated tannins with a very hearty and persistent palate.

Drink with grilled vegetables, black olives or curry flavoured dishes.

Grape varieties: Merlot

IT365 - 6x75cl









#### Trevisana Bio Raboso Frizzante IGT

Veneto IGT

This sparkling wine is an intense ruby red with purplish highlights. The bouquet is intense and elegant with hints of Morello cherry and wild berries. The wine is dry and full bodied with nuances of red fruit. Good balance and acidity.

Excellent as an aperitif or with pork, cheese or dessert.

Grape varieties: Raboso

IT354 - 6x75cl



New look for Trevisana Bio to launch late 2023.

Same great wines under a fresh label which will be introduced for the next vintage.





To read more about how Tombacco achieved Equalitas status, please scan the QR code



# Fioroso Pinot Grigio Della Venezie DOC 2022

#### Veneto

Light golden colour with lifted aromas of stonefruits and melons. Medium bodied, containing flavours of ripe peaches and tropical fruit.

This wine is dry, velvety, tasty and fruity with a slight after-taste of bitter almond; good acidity.

Grape varieties: Pinot Grigio

IT150 - 6x75cl





#### Fioroso Pinot Grigio Rosé Della Venezie DOC 2022

#### Veneto

The nose displays gentle summer fruit fragrances while delicate strawberry fruit dances on the palate.

This aperitif wine is ideal with hors d'oeuvres, grilled fish based dished, soups and white meats; it is excellent with pizza.

**Grape varieties**: *Pinot Grigio* 

IT151 - 6x75cl



#### Fioroso Nero d'Avola DOC 2021

#### Sicil

Bright ruby-red colour, this wine offers layered notes of cherry, mulberry and raspberry. On the palate, it is complex and supple, with ripe berry flavours framed by silky tannins. Finished with spicy balsamic and vanilla notes.

The velvety tannings are barely noticeable and disappear quickly, it has good persistence.

Grape varieties: Nero d'Avola

IT152 - 6x75cl





#### ITALY - CHIANTI MARCO GAVIO

Marco Gavio is a history of passion, tradition and innovation which started in the 1970s when Sergio Gavioli moved to Chianciano Terme in Tuscany to open a small winery. Sergio's passion is shared by his son, Marco who, today, has the leading role in the ambitious project to give a new identity to Agricola Gavioli, starting with the launch of his eponymous range of outstanding Chianti.

Each bottle of Marco Gavio wine shows a golden or white line symbolically embracing the bottle - exactly as Marco embraces the vines so the grapes grow strong.

#### Marco Gavio Chianti DOCG 2021

#### Tuscany

A beautiful deep ruby colour, this wine has intriguing red fruit and cherry hints followed by an elegant sensation of tea and spices, especially black pepper. Ideal with grilled red meats and game.

100% Sangiovese.

Grape varieties: Sangiovese

IT367 - 12x75cl



## Marco Gavio Chianti Classico DOCG 2017/18

#### Tuscany

Light ruby red colour with a harmonious nose of cherry and violets. A medium bodied, young and fresh wine with good balance between tannins and acidity.12 months ageing in oak barrels followed by at least 6 months in bottle A delicious blend of 95% Sangiovese and 5% Canaiolo.

Grape varieties: Sangiovese, Canaiolo

IT368 - 6x75cl



#### Marco Gavio Chianti Classico DOCG Riserva 2016/17

#### Tuscany

Full bodied and great structure, excellent balance and persistence. A very complex and elegant nose, lots of dark fruits along with floral and spicy notes. Hints of vanilla, tobacco and cocoa. Aged for 18 months in French oak barriques followed by at least 6 months in bottle.

Grape varieties: Sangiovese

IT369 - 6x75cl







### Do you know the legend of the Gallo Nero?

You'll notice the Chianti Classico bottles above have a black rooster on the cap - this is The Gallo Nero, the

historic symbol of the League of Chianti and has become the symbol of Chianti Classico.

This symbol is linked to a medieval legend that takes place during the time of open hostilities between Florence and Siena for control of the Chianti territory. In order to finally define political boundaries between the two cities, it was decided that two knights would depart from their respective cities at sunrise and fix the boundary at the point where they met. The rooster's crow at dawn was the signal for the knights to start riding. The Sieneses opted for a white rooster; the Florentines chose a black rooster.

The Florentines kept their rooster in a small, dark chicken-coop and did not feed it for days. On the day of the ride, once the black rooster was freed, it began to crow well ahead of dawn, allowing for the Florentine knight to depart well in advance of the Sienese knight. Thanks to his considerable head start, the Florentine knight met his opponent only 12 km from the point of departure of the Sienese knight. This allowed Florence to keep control of nearly the entirety of the Chianti territory.

#### ITALY

#### Valpolicella Ripasso DOC Scuola Grande 2018/20

Valpolicella, Veneto

Lovely, well balanced and very approachable. On the nose, toasted hazelnut and tobacco followed by red fruit and cherry jam. Excellent flavour with a bit of initial acidity. Produced using the traditional Ripasso techniques including one year in wooden barrels.

Grape varieties: Corvina, Corvinone, Rondinella

IT370 - 6x75cl



#### Amarone DOCG della Valpolicella Scuola Grande 2018

Valpolicella, Veneto

This wine is powerful, rich and smooth with bitter cherry and sweet plummy fruit on the palate. Interesting final notes of coffee, tobacco and cocoa. Rich and warming yet fresh and well balanced, with supple tannins and a rich texture.

Grape varieties: Corvina, Corvinone, Rondinella

IT168 - 6x75cl



Valpolicella is the most famous red wine district in North Eastern Italy's Veneto wine region. The easydrinking appeal of regular red Valpolicella is coupled with the prestige of its powerful and intensely flavoured counterpart Amarone della Valpolicella.

To class as Valpolicella, the wine must contain between 45 and 95 percent Corvina and/or Corvinone, 5 to 30 percent Rondenella and up to 25 percent of other permitted grape. Of the latter, no one grape can exceed 10 percent.



# Valpolicella Wine Styles





# THE MOST IMPORTANT WINE REGIONS IN MOLDOVA ARE CODRU AND VALUL LUI TRAIAN.



Most Moldovan wineries produce both red and white wines, and some also produce sparkling wines.



The Moldovan wine industry employs 250,000 people.



Housing nearly 2billion bottles, the Moldovan wine collection "Mileștii Mici" is the largest wine collection in the world.

Moldovan wine is a hidden gem in the world of wine. Nestled in Eastern Europe, this small country has a rich history of winemaking that dates back to ancient times. The country's warm climate and diverse terroir, combined with centuries of winemaking expertise, have resulted in a wide range of grape varieties and wine styles that are unique to Moldova.

The most popular grape varieties in Moldova are Rara Neagră, Fetească Albă, and Fetească Neagră. Rara Neagră and Fetească Neagră are red grape varieties known for their deep colour, rich aromas and strong tannins. Fetească Albă and is a white grape that creates wines with crisp acidity, floral aromas and freshness. These three grape varieties are the backbone of Moldovan wines and are used to produce a wide range of wines, from dry to sweet, and from still to sparkling.

The most important wine regions in Moldova are Codru and Valul lui Traian. The wines from these regions are known for their rich, full-bodied character and unique regional flavours. The region of Codru is situated in the centre of the country, and the wines from this region are known for their complexity and depth. The region of Valul lui Traian is located in the south of the country, and the wines from this region are known for their balance and elegance.

#### MOLDOVA

#### Famiglia Ferratti Pinot Grigio

#### Valul lui Traian

A fresh modern style Pinot Grigio which has citrus and green apple notes leading to a fruit filled palate which is crisp and subtly floral.

Great with a number of foods including Antipasti, fried fish or vegetables such as fritto misto - or even fish and chips.

#### Grape varieties: Pinot Grigio

MO0019 - 6x75cl



#### Luccello Pinot Grigio

#### Valul lui Traian

A delicious and perfectly balanced wine that delivers all the typical characteristics of the Pinot Grigio style. Soft and refreshing with notes of lemon and subtle white blossom on the palate.

Drink chilled on its own or with white meats or

#### Grape varieties: Pinot Grigio

MO352 - 6x75cl



#### **Orario Pinot Grigio**

#### Valul lui Traian

A classic example of why Pinot Grigio is so popular. Delightfully fresh with pear and apple fruit on the palate.

\*Introducing a new look for Orario which we launched with the 187ml and will show on the 75cl for next vintage

#### Grape varieties: Pinot Grigio

WE499 - 6x75cl OB010 - 24x187ml



#### **Orario Merlot**

#### Valul lui Traian

Rich, intense and packed full of blackberries and blueberries. Well rounded with good weight and length. This is a medium bodied soft Merlot with a smooth texture and silky tannins. Smooth and easy drinking.

Superb with roast pork, sausage or tomato based pasta dishes.

#### Grape varieties: Merlot

WE497 - 6x75cl





#### Quartetto Pinot Grigio

#### Valul lui Traian

Citrus and green apple notes lead to a fruit filled palate which is crisp and subtly floral.

ORARIO

A classic style Pinot Grigio. Drink with light pasta sauces or vegetable-based risottos, light seafood salads such as crab or prawn/shrimp salad or even sushi.

#### Grape varieties: Pinot Grigio

WE490 - 6x75cl QB235 - 24x187ml





#### Water Stop Station Pinot Grigio

#### Valul lui Traian

A vibrant, finely balanced wine, crisp and refreshing with superb flavours and length. Pear and passion fruit nose backed up by delicate floral perfumes. Refreshing ripe pear and green apple palate with a clean citrus finish

Enjoy on its own or a great match for vegetarian dishes or fish.

Grape varieties: Pinot Grigio

WE462 - 6x75cl





# THREE QUARTERS OF NEW ZEALAND'S SAUVIGNON BLANC IS PLANTED IN MARLBOROUGH



Vines were first planted in 1819 making New Zealand one of the 'newer' wine countries.



Sauvignon Blanc covers around 72% of New Zealand's vineyards.



Due to its location, New Zealand's vineyards are the first on our planet to see the sun each day. And, also some of the first vineyards to be harvested every year.

The wines of New Zealand are some of the best in the world. Despite its size, New Zealand has a thriving wine industry and is known for producing high-quality wines, particularly Sauvignon Blanc. The country's cool climate and diverse terroir also allow for a variety of wine styles to be produced, including Pinot Noir, Chardonnay, and Riesling. The wine industry in New Zealand is relatively young, with the first vineyards being planted in the late 1800s. However, it has rapidly gained recognition on the world stage, with New Zealand wines winning numerous awards and receiving critical acclaim.

Until the 1980's Müller-Thurgau was dominating the vineyards of New Zealand. But because of lower demand and higher risk of diseases the vineyards were rebuilt with new vines. From this day the New Zealand wines we now know started. Most winemakers planted Sauvignon Blanc, which is now dominating around 72% of the vineyards in New Zealand. The number one region of Sauvignon is Marlborough and, today three quarters of New Zealand Sauvignon Blanc is planted in Marlborough making it one of the most important regions in the world when speaking of Sauvignon Blanc.

#### **NEW ZEALAND**

#### Nika Tiki Sauvignon Blanc 2022/23

#### Marlborough

A wonderful crisp and refreshing Sauvignon Blanc, showing true and traditional citrus notes on the nose. Inviting fresh lemon/lime and tropical fruit flavours on the palate with a long lasting fruit finish.

Crisp acidity and herbal notes, fruity, elegant, lively.

Grape varieties: Sauvignon Blanc

NZ110 - 6x75cl



#### Nika Tiki Sauvignon Blanc Rosé 2022/23

Refreshing floral aromas with berry and spices. The palate exudes fresh tropical Sauvignon Blanc flavours complemented by hints of herbs and blackcurrant before finishing refreshingly with spice and vibrant acidity. A touch of Merlot creates the beautiful pink blush colour

Grape varieties: Sauvignon Blanc, Merlot

NZ118 - 6x75cl



Nika Tiki showcases the very best of Marlborough's signature wines and was first created in 2012. Its name is in recognition of the traditional carved figurines found around the Marlborough region. While its label carries the silver fern, or ponga (from Māori kaponga or ponga), which is endemic to New Zealand and is commonly associated with the country, and the shape of the mountains who's melting snow provides water for the vineyards where the grapes for this wine are grown.

The new label design, which was launched for Vintage 2022, continues our homage to New Zealand with the fern and mountains. It also promotes both Lanchester Wines and the winery's sustainability ethos, as its printed on FSC certified sustainable paper which is created from woodfree, 100% post-consumer recycled fibres.

We work with one of New Zealand's leading wine producers. It is accredited to Sustainable Winegrowing NZ which is an industry-wide certification programme led by New Zealand Winegrowers (https://www.nzwine.com/en/sustainability/swnz)

The programme is widely recognised as a world-leading sustainability initiative and was one of the first to be established in the international wine industry.





#### **NEW ZEALAND - MARLBOROUGH**

## Duke of Marlborough Sauvignon Blanc 2022/23

#### Marlborough

This proud creation is the ultimate example of the taught, vibrant, invigorating Marlborough style. Finely balanced yet excitingly expressive. Enjoy lightly chilled, on its own or as a fantastic partner for grilled vegetables, the freshest seafood and crunchy salads of all varieties..

#### Grape varieties: Sauvignon Blanc

NZ255 - 6x75cl



## Land of Plenty Sauvignon Blanc 2022/23

#### Marlborough

Showing true and traditional citrus notes on the nose. Inviting fresh lemon/ lime and tropical fruit flavours on the palate with a long lasting fruit finish.

Delicious with fish or chicken dishes

Grape varieties: Sauvignon Blanc

NZ116 - 6x75cl



#### Waverider Sauvignon Blanc 2022/23

#### Marlborough

A crisp, green and grassy Sauvignon Blanc with bundles of lemon/ lime bursting through on the palate. Gooseberry and melon follow; a lovely textured finish.

Winner of the People's Choice Wine Awards Weekday Meals Award 2021.

Grape varieties: Sauvignon Blanc

NZ111 - 6x75cl



Marlborough put New Zealand on the international wine stage in the 1980s with its exquisite Sauvignon Blanc. Over 20,000ha of vines (around 2/3s of the national total) are under the care of local wine producers, making it the country's largest wine region.

A combination of a cool yet high sunshine climate, low rainfall and free-draining, moderately fertile soil produces uniquely vivid wines. Hailed as one of New Zealand's most sunny and dry regions, Maori referred to Marlborough's Wairau Valley as 'Kei puta te Wairau' – 'The place with the hole in the cloud'.

Marlborough is at the top of New Zealand's South Island and can be easily reached by air or ferry from Wellington. The city of Blenheim is at the region's heart, and is just a short 20 minute drive from the breath-taking beauty of the Marlborough Sounds. Over the hills and to the south are the Awatere Valley and the seaside town of Kaikoura.





# PORTUGUESE WINES OFFER A DIVERSE RANGE OF FLAVOURS AND STYLES THAT ARE SURE TO DELIGHT ANY WINE LOVER.



Douro is the oldest demarcated and regulated wine region in the world, declared in 1756 and made a UNESCO World Heritage site in 2001.



Portugal has more than 250 native grape varieties and the highest density of indigenous grapes per square mile of any country in the world

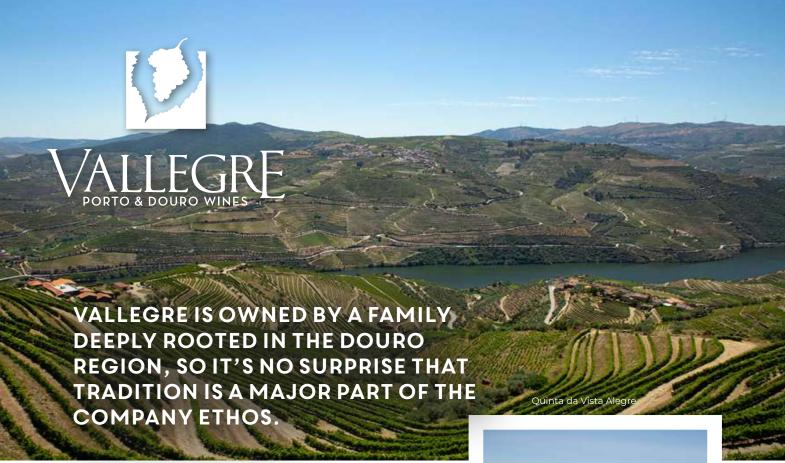


Portugal is the largest producer of corks in the world with just about half of total global production, equivalent to around 100 tonnes every year.

Portuguese wine is a delicious and fascinating journey through history and terroir. The country's wine industry has deep roots dating back to the Roman Empire and continues to evolve and innovate today. From the rolling hills of the Douro Valley, where port wine is produced, to the coastal region of Vinho Verde, where crisp white wines are made, Portuguese wines offer a diverse range of flavours and styles that are sure to delight any wine

The best-known Portuguese wine is Port Wine, which is made from a blend of grape varieties, with the most common being Touriga Nacional, Tinta Roriz, and Tinta Barroca. The wine is fortified with brandy, which stops the fermentation process and leaves a natural sweetness in the wine.

Port was originally created as a way to preserve wine during the long sea voyage from Portugal to England. The addition of brandy helped to stabilise the wine and protect it from spoilage. Port is typically aged in wooden casks, which helps to develop its complex flavours. Some Ports can be aged for decades, and are considered some of the finest and most sought-after wines in the world.



For Vallegre, progress and development are just as important as the traditions handed down from each generation. The company is thriving because it recognises the need to evolve and operate sustainably. General manager Miguel Martins describes Vallegre as "family-based and modern". He says the "dynamism, creativity and innovation" so integral to the company is achieved "without forgetting the knowledge passed on from generation to generation".

Making wine since the 19th century, Vallegre is now a fifthgeneration family business, and its main focus continues to be the production of DOC wines, specifically DOC Porto, DOC Douro and DOC Moscatel do Douro. The wines are sold and enjoyed in almost 40 countries and have earned many trophies and accolades over the years and although port is still its main output, its specialism in still wines continues to grow at pace.

Vallegre comprises three estates in the heart of the Douro: Quinta da Vista Alegre in Pinhão, Quinta de Valle Longo in Cima Corgo and Quinta da Lameira in Baixo Corgo. This is mountain viticulture at its best, so pruning and harvesting must be done by hand. In a landscape that's both magnificent and wildly challenging, it's essential to operate sustainably. The winery has put many water saving and collection measures in place in case irrigation ever becomes a necessity. Martins say he has never had to do this in the past, preferring to stress the vines. But the effects of climate change might one day force him and his team to think differently one day soon.

In addition to irrigation, planting of mixed legume seeds has already begun – a practice that improves the soil's nutrient content and benefits pollinators. Sustainable practices also include plans for the installation of solar panels, and a considerable reduction of plastic packaging in favour of cardboard, which in turn is chosen very carefully.

To find out more about Vallegre Wines, please scan the QR code:





#### PORTUGAL

#### Vallegre Reserva Branco 2018/20

#### Douro

A combination of freshness with notes of wood and minerality. Aroma marked by mineral notes combined with smoked wood and fresh fruit. Ends long and intense.

Grapes are from very old vineyards of Cima Corgo, planted on old platforms with north and south sun exposure.

Grape varieties: Viosinho, Arinto, Gouveio, Rabigato

ES390 - 6x75cl



#### Vallegre Reserva Tinto 2018

Intense, vibrant and striking. This wine is elegant and full of aromas and flavours of the Douro. Matured for 18 months in new French

A combination of fruit from over 80 year old vines and no younger than 25 year old vines from Quinta da Vista Alegre.

Grape varieties: Touriga Franca, Touriga Nacional, Sousão, Tinto Noriz

ES391 - 6x75cl



#### Vallegre Colheita Rosé 2021/22

#### Douro

Produced from a blend of Touriga Nacional and Touriga Franca. The wine is enhanced by the elegant aromas of red fruits. A soft and fresh palate of raspberries and currants follows. Excellent as an aperitif.

Grapes come from Quinta da Vista Alegre in Cima Corgo.

Grape varieties: Touriga Nacional, Touriga Franca

ES389 - 6x75cl



#### Quinta de Valle Longo Reserva 2016/17

#### Douro

Rustic, intense and persistent. This wine is a luscious deep red colour with good intensity. Complex wine showing elegant notes of red and black matured fruits. Floral hints, velvety, good structure, tannins well-integrated by the fruit. Very long finish. Aged in French oak casks. for 18 months.

Grape varieties: Touriga Nacional, Touriga Franca, Tinto Roriz

ES394 - 6x75cl



#### Vallegre Reserva Especial Branco 2019

Mineral, complex and elegant. Straw yellow with greenish reflections. Aroma is intense, especially mineral notes with some fruit and the elegance of wood notes. This gives it an unusual complexity which combines the elegance of old vines with the freshness of younger vines. Ends long and complex.

Grape varieties: White Blend

FS392 - 3x75cl



#### Vallegre Old Vines Reserva Especial Tinto 2016/17

#### Douro

Robust, deep, soulful. Black mature fruits, very spicy with hints of toasted and soaked oak cask. Wide and persistent tannins with a sweet, fruity sensation and hints of black chocolate. After a careful and classic vinification, the wine spent 22 months in new French oak casks.

Grape varieties: Tinta Amarela, Touriga Franca, Sousão, Tinta Francisca, Touriga Nacional

ES393 - 3x75cl











### **ROMANIA HAS ABOUT 187,000 HECTARES OF VINE PLANTATIONS**

Romania is the fifth largest wine producing country in Europe, although its wines are still largely unknown amongst British wine drinkers. With 3000 hectares, Fetească Neagră, or black maiden, is Romania's favourite indigenous red grape and second most-planted darkberried variety behind Merlot (11,901 hectares). Depending on climate and vintage, it can produce medium- to fullbodied wines.

Recaș Wineries (Romanian: Cramele Recaș) is a winery located in Recas, Timis County, Romania.

Established in 1991, the company was Romania's leading wine producer by 2018, with a turnover of €38 million. Additionally, it was the country's top exporter, sending half its output abroad.[1]

The winery has an annual production capacity of 32 million liters. Its grapes grow on 1150 hectares in Recaș and Miniș. The grapes are in 25 varieties, producing 45 brands.

#### Cramele Recas Orange Wine 2021

#### Timisului

Crisp like a white wine with the complexity of red wine. Aromas of candied apricots on the nose while in the glass its fresh and fruity with a powerful structure and full body.

Orange wine is made by leaving the grape skins and seeds in contact with the pressed juice which creates an oranged-hued finish.

Grape varieties: Riesling, Muscat Ottonel, Sauvignon Blanc

RO006A - 12x75cl





# THE SOUTH AFRICAN WINE INDUSTRY DATES BACK TO THE 17TH CENTURY WHEN DUTCH SETTLERS FIRST PLANTED VINES.



It is possible to make fresh and light-style wines because of the two cooling ocean currents called the Cape Doctor and the Benguela Current.



Eighth largest wine producer in the



South Africa has a dedicated wine route: the Pinotage wine route takes visitors through the wine regions of Stellenbosch, Paarl, and Franschhoek, where they can taste this unique and delicious wine.

South Africa is a country that is known for its diverse culture, beautiful landscapes, and, of course, its delicious wines! The wine industry in South Africa has a rich history dating back to the 17th century when Dutch settlers planted the first vines. Today, the country is a top producer of wine in the southern hemisphere and is home to a wide variety of grape varieties, wine styles, and regions.

South Africa is known for producing some of the world's best Chenin Blanc. This versatile grape variety is grown in many regions across the country and is used to make everything from dry, mineral wines to sweet dessert wines. South Africa also makes amazing Sauvignon Blanc and has their own grape variety called Pinotage, which is a cross between Pinot Noir and Cinsault.

An interesting aspect of South African wine is its use of "bush vines". These are grapevines that are grown without the use of trellising or support systems and are trained to grow along the ground. This method of growing grapes is unique to South Africa and is used primarily in the production of dry land wines, particularly in the regions of Swartland and the Eastern Cape. The use of bush vines results in lower yields but the grapes that are produced are known for their intense flavour and concentration. The wines produced from bush vines are known for their complexity and character and are highly sought after by wine enthusiasts.

#### **SOUTH AFRICA**

Created with the consumer in mind, our range of South African Sauvignon Blancs was first created in response to New Zealand's poor 2021 harvest. However, these have become firm favourites and are most certainly here to stay.

These Southern Hemisphere wines are easy drinking, approachable and have all the characteristics you'd expect from the UK's favourite style of white wine - crisp and refreshing with delicious citrus notes. And fantastic value for money.

# Land of Plenty Sauvignon Blanc 2022/23

#### Cape Coastal

Wonderful limes and lemons with hints of green apple are combined with Sauvignon Blanc's signature note of nettles. On the palate there is wonderful freshness, crisp, great acidity and length. Enjoy chilled. Pairs well with light meals such as chicken or fish.

Grape varieties: Sauvignon Blanc

ZA002 - 6x75cl



Somewhere close to Cape Coastal there is a mythical Land of Plenty, where Sauvignon Blanc flows in rivers down from Du Toits Peak to the clear blue sea.

#### Moloko Bay Sauvignon Blanc 2022/23

#### Cape Coastal

This Southern Hemisphere Sauvignon Blanc offers a fresh, zesty palate with tropical fruit and green apple. Lemon and lime tease the palate into a crisp refreshing finish with long lasting fruit. A refreshing finish.

Winner of IWSC Silver Medal (93 points)

Grape varieties: Sauvignon Blanc

ZA001 - 6x75cl



#### Moloko Bay Pinot Noir 2022

#### Stellenbosch

A beautiful bright red colour with a slightly savoury bouquet that gives way to a palate of soft red berries. A subtle tannin profile. Good mineral notes linger on the palate and a fresh acidity.

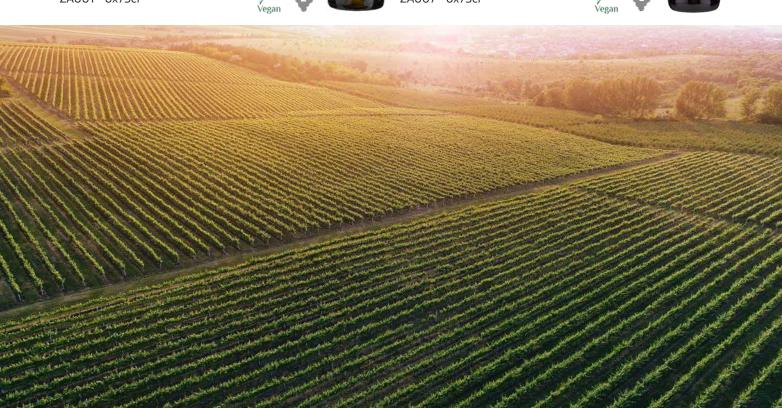
This delicate southern hemisphere Pinot Noir is excellent with food.

Grape varieties: Pinot Noir

ZA007 - 6x75cl









# SPAIN OFFERS A DIVERSE RANGE OF STYLES AND FLAVOURS, FROM RICH, FULLBODIED REDS TO CRISP, REFRESHING WHITES



Spain is home to 13% of the world's total vineyards making it the world's largest producer by area, but only third by volume.



More than 60% of all Cava produced in Spain is exported.



Rioja wine has four categories, based on age: Genérico, Crianza, Reserva, and Gran Reserva. Spanish wines are known for their complexity, depth, and character. They offer a diverse range of styles and flavours, from the rich, full-bodied reds of Rioja and Ribera del Duero to the crisp, refreshing whites of Rueda and Galicia. The country's fortified wines, such as Sherry, are also world-renowned for their complex flavours and long aging potential.

Like many other countries, the heat was extreme in vintage 2022 and a new heat record was set in Spain. This meant that harvest in some places started as early as late July. It is expected that vineyards with coastal influence or higher altitudes will perform better as they often are cooler than other vineyards.

When phylloxera hit in the 1860's many winemakers from Bordeaux took the first train and ended up in a small town called Haro, which is now considered to be the 'wine capital' of Rioja. When French winemakers arrived they introduced new techniques and changed winemaking in Rioja. Previously the wines of Rioja made bulk wines but the French are to thank for the amazing wines coming from this region. If you take a bottle of Bordeaux and a bottle of Rioja many of the same characteristics will show, often making it difficult to differentiate the wines in blind tastings.

#### SPAIN

#### Viña Peña Airen

#### Castilla y Leon

Bright pale yellow colour with green hints. Fresh and lightly fruity. Soft, well-balanced and easy to drink. Made from Spain's popular Airen grape variety, Vina Pena is refreshingly fruity with a crisp, dry finish. Best served chilled.

It is an ideal accompaniment to white meat and light fish dishes.

#### Grape varieties: Airen

ES010 - 6x75cl



#### Viña Peña Tempranillo Rosé

#### Castilla y Leon

Bright and brilliant pink colour with matt tones. Fresh and lightly fruity. Smooth and harmonious. A fresh and fruity wine of bright and clear raspberry tones. Delicious aromas of red fruit which are complemented by lively floral flavours as characteristic to the Tempranillo grape from which it is produced.

#### Grape varieties: Tempranillo

ES011- 6x75cl



#### Viña Peña Tempranillo

#### Castilla y Leon

Brilliant red ruby colour with slightly matt tones. Fresh and lightly fruity. Smooth, harmonious and well bodied. Made from the Tempranillo grape variety, Vina Pena is soft and fruity with aromas of red berries. This wine is a perfect partner to meats and dishes from Spain's varied Mediterranean cuisine.

#### Grape varieties: Tempranillo

ES012 - 6x75cl



#### Vega Badenes Verdejo 2021

#### Castilla la Mancha

Pale yellow in colour with green hints. Tropical fruit aromas of pineapple and guava with a soft, fresh fruity palate.

A fresh and vibrant white wine for drinking either by itself or with a wide variety of foods - a great alternative to Sauvignon Blanc

#### Grape varieties: Verdejo

ES400 - 6x75cl



#### Vega Badenes Syrah Rosado 2020/21

#### Castilla la Mancha

Lovely pink colour. Strawberry and raspberry on the nose with a fresh red fruit palate. Mouthwatering red berry aromas and ripe, juicy summer fruit flavours integrate seamlessly in this delicious crisp and dry rosado.

Perfect summer drinking.



#### Vega Badenes Tempranillo Roble 2020

#### Castilla la Mancha

Intense red colour with violet hue. Blackberry and cherry nose. Wonderful dark fruit palate, cherries leading to plums. A lengthy finish with well integrated tannins.

The wine has six months in American oak barriques.

#### Grape varieties: Tempranillo

ES402 - 6x75cl



#### **Grape varieties**: Syrah

ES401 - 6x75cl



#### Rioia

Inky dark core turning from purple to red. New oak and toast on the nose with plum, dark berries, vanilla, and a hint of anise. Good volume on the palate with rich soft tannins, sweet and spicy dark fruit notes with a fine concentrated length. 18 months in new French oak barrels of medium toast. Pairs well with game dishes, roast meats and cheeses.

**Grape varieties:** Tempranillo, Syrah, Merlot, Cabernet Sauvignon





#### SPAIN

#### Sal de Fiesta El Pulpo Chardonnay

#### Castilla la Mancha

An elegant golden yellow colour with delicate aromas of ripe fruit. A rich and buttery Chardonnay with a long lasting finish.

A romantic and elegant wine that pairs perfectly with light meals such as fish, seafood, soups and poultry.

#### Grape varieties: Chardonnay

ES410 - 6x75cl



#### Sal de Fiesta La Mona Moscato Verdejo

#### Castilla la Mancha

Presented in a beautiful blue bottle, the wine is a golden yellow colour with green hints. It has a wonderful perfumed aroma reminiscent of summer flowers. The palate is voluptuous and long lasting. This is a sweet wine, low in alcohol - serve chilled and enjoy on a sunny day then watch the sun light up the beautiful bottle.

#### Grape varieties: Moscatel, Verdejo

ES411 - 6x75cl







#### Sal de Fiesta El Gallito Merlot

#### Castilla la Mancha

Wonderful deep cherry colour. Aromas of ripe dark fruit and oak. On the palate, juicy cherries and plums give way to a very luscious rounded finish with good oak integration.

As with such a gutsy and silken Merlot, drink with all kinds of meat, pâté and mature cheeses



ES413 - 6x75cl





#### Marcelino Rioja Blanco 2021

#### Rioja

A hugely aromatic wine expressing intense flavours of apples and pears with a light floral background. On the palate a freshness and vivacity comes through with an additional handful of lavish fruit. Ideal served as an apéritif or a perfect accompaniment to fish and seafood.

#### Grape varieties: Viura

ES385 - 6x75cl



## Marcelino Rioja Joven Tempranillo 2021

#### Rioja

A fabulously sweet young Rioja, made with Tempranillo grapes. It has delicious fruit flavours in the mouth and presents a lovely soft and mellow red wine. Its good structure and vibrant red berry flavours mean it can be opened at any time.

**Grape varieties**: *Tempranillo* 

ES386 - 6x75cl



#### Marcelino Rioja Crianza 2017/18

#### Rioja

A lively cherry-red appearance leading to a nose of light summer fruits. This wine has undergone a period of one year in oak giving beautiful hints of vanilla amongst fruity cherry notes. A real treat, with a long and elegant finish. Partner with dry cured ham or roasted stuffed peppers.

#### Grape varieties: Tempranillo

ES387 - 6x75cl



#### Marcelino Rioja Reserva 2013/16

#### Rioja

Deep ruby red in colour with terracotta hints. An aroma of balsamic and spiced tobacco notes with toasted coffee, reminiscent of black fruit. Wonderful vanilla notes on the palate and complex flavours of ripe plums and dark cherries.

#### Grape varieties: Tempranillo

ES388 - 6x75cl





# SPANISH MISSIONARIES PLANTED THE FIRST VINES IN CALIFORNIA IN THE 18TH CENTURY



The USA is the fourth largest producer of wine in the world but even without other regions California could be the fourth largest producer itself.





Zinfandel is considered a California "heritage" grape and is grown in more acreage than any other varietal. Zinfandel is also known as Primitivo in Italy.

White Zinfandel was invented in California in the 1970s.

California wine is the pride and joy of the Golden State! Known for its sunny climate and diverse terroir, California produces some of the most delicious and sought-after wines in the world. From Napa Valley's famous Cabernet Sauvignon to Sonoma's lush Chardonnay, California's wine regions offer a diverse range of flavours and styles to suit every palate.

One fun fact about California wine is that it has a long history dating back to the 18th century when Spanish missionaries planted the first vines in the state. Today, California is the fourth largest wine-producing region in the world, and it is home to over 4,000 wineries.

The popularity of Californian wine exploded in 1976 when Steven Spurrier arranged the Judgement of Paris. The competition pitted California wines against French wines in a blind tasting, with a panel of French judges. The goal was to determine which wines were the best and to see how California wines stacked up against their French counterparts.

The competition was a major shock to the wine world as the results revealed that the California wines had come out on top, with the 1973 Chateau Montelena Chardonnay and the 1973 Stag's Leap Wine Cellars Cabernet Sauvignon winning in their respective categories. The results caused a sensation, challenging the long-held belief that only French wines could be truly great, and it marked a turning point in the world of wine.

#### USA

#### Giant Old Vine Red 2020

#### California

Fee fie foe fum! While Jack may have found an ogre at the top of his vine, Giant Old Vine Red is far from fiendish. A glorious violet colour with a huge fruity nose fronted by bold cherry. Black fruit in mouth with a balanced, medium body and a touch of residual sweetness. In short, fruity, sweet, delicious.

Grape varieties: Merlot, Syrah, Zinfandel

US0039 - 6x75cl





#### Sierra Creek White Zinfandel

#### California

An easy drinking rosé wine, full of strawberry and raspberry fruit aromas from grapes harvested in California. Light-bodied and refreshing, this wine is rich in flavours of red berry fruits. This wine can be drunk on its own and will also be a perfect partner for salads and barbecued seafood.

#### Grape varieties: Zinfandel

US151A - 6x75cl QB110 - 24x187ml





#### Pink Fox White Zinfandel

#### California

A delicate blush pink colour introduces this fresh, lively wine to your palate. Light creaminess surrenders to a refreshing sweet finish of strawberries and melon.

A beautiful coral pink in colour. Serve chilled and drink over a great conversation.

**Grape varieties**: Zinfandel

US077 - 6x75cl QB180 - 24x187ml





#### Borrego Springs Zinfandel Rosé

#### California

Light-bodied and refreshing, this wine is rich in flavours of red berry fruits. Enjoy this easy drinking rosé wine, full of fruit aromas from grapes harvested in California.

Invented by Bob Trinchero in the 1970s, White Zinfandel has become the region's signature rosé wine.

Grape varieties: Zinfandel

US0014A - 6x75cl



#### **USA - CALIFORNIA**

#### Seaglass Riesling 2020

#### Central Coast, California

White flowers on the palate are supported by flavours of juicy apricot, peach and melon, with hints of honeysuckle. The aromatic nose of this Riesling showcases ripe apricot, sweet peach and tropical fruit, framed by floral undertones.

A balanced acidity leads to a lingering finish in an off-dry style.

Grape varieties: Riesling

US002 - 12x75cl



#### Seaglass Chardonnay 2020

#### Santa Barbara County, California

This Chardonnay captures the cool-climate terroir of Santa Barbara County at its finest. Stone fruit aromas lead to flavours of green apple and zesty citrus on the palate, framed by a lively, refreshing finish. This is an alluring combination of tropical aromas, rich flavours, refreshing acidity and a vibrant mouthfeel.

**Grape varieties**: Chardonnay

US001 - 12x75cl



# Seaglass Cabernet Sauvignon Central Coast Region 2019

#### Central Coast, California

This Central Coast Cabernet Sauvignon opens with distinct aromas of black plum and cherry. The palate is rich and complex, with ripe flavours of blackberry and black cherry, framed by hints of spicy oak on the finish. Exquisitely balanced with vibrant acidity.

Grape varieties: Cabernet Sauvignon

US004 - 12x75cl



#### Seaglass Pinot Noir, Santa Barbara County 2019

#### Central Coast, California

This Pinot Noir is a quintessential expression of Central Coast cool-climate vines, with its elegant, light-bodied style. Delicate aromas hint at the bright red cherry, cranberry, and strawberry flavours on the palate. A beautifully balanced wine.

Grape varieties: Pinot Noir

US003 - 12x75cl





#### Seaglass Wine Company: Discovering one of a kind coastal wines

The vast expanse of California's Central Coast is matched only by its diverse topography. Stretching 250 miles south from San Francisco Bay to Santa Barbara County, the region's 90,000 acres of vineyards are woven together by a single thread: proximity to the Pacific Ocean. The undeniable influence of the sea shapes the terroir here, ushering wind and fog across the vines, creating California's longest growing season.

SEAGLASS

California's sunshine, dramatic landscapes, stunning coastlines and outstanding wine and food all act as inspiration for the Seaglass range of wines. This range offers a rewarding discovery of high quality, fresh, bright, flavourful wines made with food in mind:



- Seaglass Chardonnay This clean Chardonnay is elegant and lean, the perfect complement for light pastas, grilled fish or summer salads.
- Seaglass Riesling This Riesling pairs well with spicy Asian dishes, smoked salmon, lobster salad and blue cheese.
- Seaglass Cabernet Sauvignon Exquisitely balanced with vibrant acidity, this wine complements grilled lamb, pepper-crusted tuna or pasta in red sauce.
- Seaglass Pinot Noir Beautifully balanced with vibrant acidity, this wine is the ideal complement for grilled salmon, lamb and earthy mushrooms.

Drink Seaglass wines however you wish. We've suggested food pairings but go ahead and enjoy exactly as you like; with or without food, mix and matched pairing, but most definitely, accompany Seaglass with a smile.

#### **USA - CALIFORNIA**

#### The Specialyst Zinfandel 2019

Lodi, California

Rich aromas and flavours of blackberry, cherry and vanilla, with a smooth, well-balanced finish. This wine is delicious on its own and pairs perfectly well with grilled vegetables and meats, hearty pastas and aged cheeses. Beautifully ripe fruit was selected from top Zinfandel vineyards throughout Lodi – world renowned for Zinfandel.

Grape varieties: Zinfandel, Petite Syrah

US006 - 12x75cl



#### **Taken 2019**

#### Napa Valley, California

At first, the nose seems dominated by ripe notes of raspberry, blackberry, blackcurrant and plum, which then reveals soft floral undertones. Delicate hints of jasmine and vanilla bean elevate the palate while the body is defined by flavours of quince, roasted fig and extra dark chocolate with a dash of allspice.

Grape varieties: Cabernet Sauvignon, Zinfandel, Merlot, Malbec, Pinot Noir

US005 - 12x75cl



#### Have you heard the legend of The Specialyst?

Some swear they've seen him riding in the fabled old vine Zinfandel vineyards of Lodi late at night, bending the moonlight and serenading the grapes.

He has devoted himself to these vineyards and the Zinfandel grape. That intense knowledge drives the production of this truly specialised wine.



#### Taken

In a corner of the world steeped in heritage, yet unrestrained by convention, Taken is crafted entirely from Napa Valley fruit. The winemaker views this traditional region through a decidedly of-the-moment lens, capturing the unmatched terroir of Napa as an ever-evolving narrative. A story of flavour, complexity and depth.



In 1948, young Italian immigrant Mario Trinchero leaves New York City and heads west to the Napa Valley, hoping to build a better life for his wife Mary and their three children, Bob, Roger and Vera. The family purchased an abandoned Prohibition-era winery in St. Helena, refurbishing it and initially scraping by as a mom-and-pop operation.

The family's single-vineyard Zinfandel wines were greeted with acclaim from wine critics, sommeliers and consumers. But they really hit the big time in 1972 when Mario's son Bob created the world's first

White Zinfandel. This was under the name of their winery, Sutter Home - at the time, they couldn't afford to change the sign so the name stayed and became a legend.

The family continued to expand throughout the Napa Valley and in 2007 opened the Trinchero Napa Valley winery. This is the first winery to showcase the Trinchero name, with wines and vineyards named to honour the family and

Every Trinchero Napa Valley wine is crafted with estate-grown fruit, selected by hand from TNV's best vineyards throughout Napa Valley.



#### Mario's Cabernet Sauvignon 2019

#### Napa Valley, California

Opulent fruit with a fleshy mid-palate thanks to its valley floor origins, velvety tannins with elegant structure. Aromas of mocha, crushed red berry fruit, plum, forest floor and hints of refreshing mint. Bright flavours of raspberry jam, tobacco and fig with a soft texture, rich mid-palate and a polished finish.

Grape varieties: Cabernet Sauvignon





TRINCHERO



#### Napa Cellars Chardonnay 2020

Napa Valley, California

Aromas of fresh apple, caramel, crème fraiche, orange peel, and white peach. A soft mouthfeel supports flavours of ripe pears with hints of apricots. Balanced, persistent acidity with a dry finish pulls together this well balanced, full-bodied Chardonnay. Fermented and aged in 100% French oak barrels, followed by malolactic fermentation then lees stirring for five months.

**Grape varieties**: Chardonnay

US259 - 12x75cl



**Napa Cellars** has been a true Napa Valley classic since 1976. Though Napa Valley is small — 30 miles long and only a few miles across at its widest point — its varied microclimates and soils make it possible to successfully grow a variety of wine grapes. This gives Napa Cellars the luxury to choose the best fruit for each wine they make, without ever having to look beyond the Napa Valley.

Winemaker Joe Shirley, a Napa Valley native, takes a decidedly minimalist approach, letting the vineyards and the grapes speak for themselves. "I don't try to put a big winemaker signature on my wines," Joe says. "The terroir of the vineyards here is so distinct, so extraordinary; I simply guide the wine toward the purest interpretation of the land."

The result is a collection of wines that offers the ultimate expression of Napa Valley — ripe, rich, clean and balanced.

#### Napa Cellars Sauvignon Blanc 2021

Napa Valley, California

This Sauvignon Blanc opens with alluring aromas of tropical fruit, gooseberry, and lemongrass. A full and lively palate of guava, peach, and grapefruit complemented by bright acidity gives way to a lingering, crisp finish. Cool fermentation in 100% stainless steel tanks preserves the bright and crisp fruit characteristics.

Grape varieties: Sauvignon Blanc



#### Napa Cellars Pinot Noir 2017/18

Napa Valley, California

An elegant wine with beautiful aromas of black cherry, cola, raspberry and strawberry, complemented by hints of black tea and earthy forest floor. Soft and velvety with flavours of pomegranate and strawberry with a vanilla note and hints of leather, spice and tobacco on the finish. This well-structured wine showcases fleshy, full tannins.

Grape varieties: Pinot Noir

US260 - 12x75cl



NAPA

#### **USA - CALIFORNIA**

#### The Three Thieves

Napa based The Three Thieves began liberating fine wines in 2003, finding killer wines they could sell at absurdly low prices. Meet The Dreamer, The Hustler and The Master, AKA winemakers Charles Bieler, Joel Gott and Roger Scommegna.

The Three Thieves believe that great wine is not a pleasure reserved for kings, but rather a privilege of life something for everyone to enjoy. With every vintage of Three Thieves, each Thief brings his own unique personality

and perspective on a global hunt for the next great wine finds.



#### Three Thieves Pinot Grigio 2020

#### California

A pale sunshine colour in the glass with bright aromas of citrus with subtle floral notes. Vibrant juicy pear, green apple and citrus flavours that bring your palate to life. Fresh fruit flavours are perfectly balanced by crisp acidity, leading to a pleasingly refreshing finish.

A bright, vivacious Pinot Grigio.

Grape varieties: Pinot Grigio, French Columbard

US250 - 12x75cl



#### Three Thieves Pinot Noir 2020

#### California

Beautiful violet and fresh cherry aromas lead to raspberry and juicy cherry flavours with hints of berry jam and toasty oak on the palate. This medium bodied Pinot is a generous, fruity wine with silky textures balanced by mouthwatering acidity. It's the kind of wine that can turn a rough, rugged Thief into a gentleman.

Grape varieties: Pinot Noir, Syrah

US252 - 12x75cl





#### Three Thieves Chardonnay 2019 California

With a pale 24-karat gold colour and inviting tropical fruit aromas, this Chardonnay is irresistible. Complex varietal aromas with citrus and pineapple flavours, and a top note of sweet oak. It's creamy and full-bodied on the palate, perfectly balanced by bright acidity and a crisp, refreshing finish. Malolactic fermentation then time on oak which imparts notes of spice.

**Grape varieties**: Chardonnay



#### Three Thieves Cabernet Sauvignon 2019

#### California

This Cabernet Sauvignon sparkles like a gem. In the glass, it's a brilliant ruby red with inviting aromas of fresh cherries and toasted vanilla. Deep cherry and berry flavours are rich on the palate, leading the way for a powerful, full finish. A rich, rewarding Cabernet Sauvignon.

Grape varieties: Cabernet Sauvignon

US253 - 12x75cl

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#### **USA - OREGON**

Since the first grapes were planted in the state 50 years ago, Oregon has become recognised as one of the world's elite winemaking regions.

With 22 designated wine growing areas located in five diverse regions, Oregon now boasts more than 793 wineries producing wine from over 82 grape varieties.

The state has a varied climate and unique terroirs. Most of its wineries are small and family owned, many producing fewer than 5,000 cases annually. They can be found sprinkled along country roads, tucked into mountain foothills, situated high above vineyards with breath-taking views of the landscape.

Oregon's northerly latitude means grapes get extra growing season sunlight for long, even ripening, combined with crisp, cool nights to help grapes retain their freshening acidity.



#### Joel Gott

Joel Gott, the founder of Joel Gott Wines, is a fifth-generation vintner, a lover of great food, an entrepreneur and an athlete. Born into a family of California vintners—his grandfather ran Inglenook Winery in the 60s, and his father founded Montevina Winery in the 70s—Joel grew up in the vineyards and learned to drive a tractor before he could legally drive

For his Oregon wine range, Joel hand selects fruit from Oregon's Willamette Valley, where the region's cool climate stresses the vines, creating smaller, more concentrated fruit clusters that yield more complex, flavourful wines.

Joel is also one of the Three Thieves (page 90) and visitors to Northern California are likely to have eaten in one of his Gott's Roadside Diners.



#### Joel Gott Pinot Gris 2021

Willamette Valley, Oregon

Aromas of honeydew melon and lime with notes of pear and peach blossoms. On the palate, the wine opens with bright acidity and citrus notes followed by a smooth, elongated midpalate with tropical fruit flavours and a long, clean balanced finish. A long, cool fermentation in stainless steel tanks preserved the varietal characteristics of the fruit.

Grape varieties: Pinot Gris

US265 - 12x75cl



#### **Joel Gott Pinot Noir 2019**

Willamette Valley, Oregon

Aromas of black cap raspberries, cranberries and pomegranate with notes of cedar. On the palate, bright red fruit flavours and acidity lead to soft, velvety tannins on the mid-palate and a long, delicate finish. The mild, even temperature in 2019 allowed fruit to mature and develop well-balanced sugars and acidity.

Grape varieties: Pinot Noir

US266 - 12x75cl





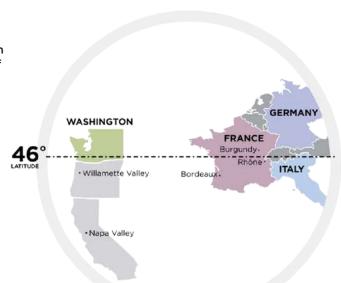
JOEL GOTT

#### **USA - WASHINGTON STATE**

Washington State is the second-largest wine region in the United States. The state has 16 unique AVAs (American Viticultural Areas), each possessing a unique combination of climate, topography and soils that define the aromas and flavours of locally grown grapes and the wines crafted from them. Washington's growers and vintners work in tandem to produce a combination of old world and new world styles spanning over 70 grape varieties.

Washington has the perfect climate for growing wine grapes, sharing the same latitude as other famous wine regions in Europe including Burgundy and the Rhône. This 46° parallel is the sweet spot for growing grapes as it receives the most amount of sunlight during the growing season.

The state has a magical balance of heat and continentality that provides a contrast of ripeness with preserved acidity. The cool nights keep the wines of Washington fragrant and fresh.



The Charles & Charles range is a collaboration founded in 2008 between Charles Smith (K Vintners, Charles Smith Wines) and Charles Bieler (Three Thieves, Bieler Père et Fils).

Charles Bieler had a dream to make world-class rosé in Washington State and called his good friend, Charles Smith. From here, the Charles and Charles legacy was born.

When Charles met Charles they both commented it was unusual to find two 'Charles' - the name 'Charles' is usually shortened to Charlie, Chuck or Chaz in America - so commemorated the brand with their names.

WASHINGTON STATE

The iconic Charles and Charles Stars &

Stripes label is a nod towards the American Legion Post No. 35 building in Waitsburg, WA (north of Walla Walla). Charles Smith bought this building and painted it to create a conceptual art piece, its intention is to provoke thought about the future while honouring the past.

#### Charles and Charles Rosé 2020/22

#### Columbia Valley, Washington State

Pale salmon colour, copper pink with flashes of Fuchsia. An aromatic nose of raspberries and cherry, a light but dynamic palate with a tangy bright finish. All of the fruit is grown above 1,100 feet, which may not sound that high, but in Washington only 10% of the total vineyards planted are above that level. This elevation ensures gentle ripening and natural acidity.

Grape varieties: Syrah, Grenache, Mourvedre.



#### Charles and Charles Post 35 2018/19

#### Columbia Valley, Washington State

Aromas of black cherry, blackberry and earthy, savoury notes of tobacco and herbs, vanilla and cocoa. It's an intense dark blue/purple in colour with tremendous purity and depth. Stainless steel fermentation to retain purity of fruit. This is slow, small batch winemaking but at scale. Renamed 'Double Trouble' from the next vintage.

Grape varieties: Cabernet Sauvignon, Syrah

US257 - 12x75cl



CHARLES & CHARLES

US256 - 12x75cl

#### **PET NAT**



Pet Nat (short for Pétillant-Naturel) is a type of sparkling wine that is made using the ancestral method, which is the oldest method for making sparkling wine.

It is a natural sparkling wine that is made by bottling the wine before fermentation is complete, allowing the fermentation to finish in the bottle, which creates natural carbonation.

Pet Nat wine is made from grapes that are harvested at an earlier stage of ripeness than those used for traditional sparkling wine, which gives it a lower alcohol content and a lighter, fresher flavour profile. The wine is bottled with the yeast still active, and the fermentation process continues in the bottle, creating carbon dioxide, which gives the wine its effervescence.

Because the fermentation process is less controlled than with other methods of making sparkling wine, the resulting wine can have a range of flavours and textures, from fruity and floral to yeasty and funky. Pet Nat wines are often unfiltered and may have a cloudy appearance due to the presence of yeast sediment in the bottle.

Pet Nat wines have gained popularity in recent years as a natural, artisanal alternative to traditional sparkling wines.

#### Domain Moutard Pet' Mout' Pétillant-Naturel Chardonnay

Burgundy, France

Aromas of citrus fruits, combined with floral and mineral notes. This creates a lovely freshness and elegance in mouth which is in addition to an acidity allowing balance between aromatic power and softness. Serve 4 to 8 °C. Perfect for Aperitif or starters such as confit of poultry with pears or dried fruits, scallops or river fish.

**Grape varieties**: Chardonnay

FR120 - 6x75cl

#### Domain Moutard Pet' Mout' Pétillant-Naturel Rosé

Burgundy, France

A delightfully lively wine with a subtle red berries aroma and delicious tartness on the palate. This is a beautifully dark pink colour in the glass and pairs perfectly with ice creams or a palate cleanser at the end of a meal. Serve 4 to 8 °C during aperitif and dessert, 6° to 9° during the meal.

Grape varieties: Pinot Noir

FR121 - 6x75cl

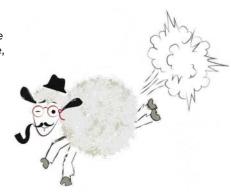


The Moutard family is one of the leading Champagne producers (see next page). Several years ago the family purchased a domaine in Burgundy and began producing a range of interesting offerings, including Pétillant-Naturel - and the Pet' Mout' range was born!

The wines are produced according to Methode Ancestrale - a traditional method of making sparkling wine that is, in fact, the world's most ancient. The wine is bottled before the primary fermentation is finished, delivering a lower pressure,

lightly sparkling wine in the pétillant style. The wine is finished without the addition of secondary yeasts, sugars, or sulphites. Grapes used for both of these wines are sustainably farmed and harvested from the Area of Tonnerre, which is close to Chablis in Burgundy.

So, what's this got to do with the flatulent sheep on the label? The name is a play on words: it *could* be an abbreviation of Pétillant Moutard, or an alternative is Péter Mouton (French dictionaries at the ready!). Even serious wine can have a bit of fun.



#### CHAMPAGNE MOUTARD



The Moutard family has been making wine since 1642 from its base in Buxeuil on the sunny slopes of the Côte des Bar and started producing Champagne in 1927 when Lucien Moutard took over the family vineyards.

Lucien learned the art of farming the local land from his father, Paul, something he passed on to his children: Agnès, Véronique and François who today run the company. And, they have been joined in the business by their sons: Thomas, Edouard, Alexandre, Benoit and Victor (familiarly nicknamed 'the boys') making this a true family business! Importantly, the Moutard family respects its ancestral land. The family's know-how is in keeping with tradition and consideration for the vineyards' ecosystem in order to ensure handcrafted and sustainable viticulture.

#### Champagne Moutard Grand Cuvée Brut

Champagne - Côtes des Bar

A bright Champagne with a juicy mix of black cherry and candied pink grapefruit. This Cuvée is the pillar of Moutard's production. Refined, rich nose which evokes notes of butter, almond and brioche. Lively, elegant and balanced palate with good mouthfeel. Made with 80% Pinot Noir, 20% Chardonnay from vines an average of 20 years old.

Grape varieties: Pinot Noir, Chardonnay

FR930 - 6x75cl



Half bottle FR931 - 12x37.5cl

The Moutard Family

Véronique, François and Agn

75cl bottle FR930 - 6x75cl

Magnum FR932A - 6x150cl

Jeroboam FR933A - 1x300cl

#### Champagne Moutard Rosé Cuvaison

Champagne - Côtes des Bar

Ample nose with hints of red fruit and the forest floor. Full-bodied palate with good persistence and excellent balance with spiced red berry fruit flavours. Vinification via the Skin Contact method which creates the beautiful soft pink colour. 36 months on the lees in Moutard's chalk cellars. Serve at 12° with salmon, red mullet and grilled meat.

Grape varieties: Pinot Noir

FR934 - 6x75cl



# Champagne Moutard Persin Blanc de

MOUTARD

Champagne - Côtes des Bar

OUTARD

A fine texture and a pleasant freshness lead to flowery notes and almond hints to the nose. In the mouth, a length of flavour and fresh ending enhanced by a remarkable structure in which can be found notes of lemon and grapefruit. 20 vear old vines.

**Grape varieties**: Chardonnay

FR935 - 6x75cl



MOUTARE

#### Champagne Moutard Back Label Only

Champagne - Côtes des Bar

A fantastic way to celebrate any occasion -Champagne Moutard's outstanding Grand Cuvée presented with your bespoke label on the front. We supply this wine with just the back label (including all the required legal information) leaving you free to create the front - perhaps with your logo or a celebratory message to a bride and groom / birthday party.

Grape varieties: Pinot Noir, Chardonnay

FR939-6x75cl





#### CHAMPAGNE MOUTARD PREMIUM

# Champagne Moutard Cuvée Vieilles Vignes Arbane 2014

Champagne - Côtes des Bar

Delicate ribbon of bubbles reveals a classy Champagne. An elegant nose which develops to notes of brioche and orchard fruits (peach, quince or cox apples). Good, delicate yet firm on the palate, with notes of white peach. Serve at 12°C. This is the only Vieilles Vignes Champagne made with Arbane! Limited Production.

Grape varieties: Arbane



FR937 - 3x75cl

In 1952, Lucien Moutard planted a plot of the Arbane grape (10 acres). Arbane, cultivated around Bar-sur-Seine, had nearly disappeared from the Champagne vineyards. But François Moutard worked to preserve this rare variety which came from his father's vines.

He decided to dedicate a special cuvée to it, developed from the 1952 vines. A rare cuvée from which he produced several thousand bottles. "This variety was late to ripen and is difficult to work with, but it provides an unrivalled finesse to the blend" explains François Moutard.

This special cuvée has notes of hawthorn and carnation, blended with aromas of Reinette apple, wild peach and even quince.

This is an extremely rare grape: Moutard planted 10 acres of the Arbane grape in 1952 and now only two hectares of the varietal can be found in Champagne.

#### Champagne Moutard Cuvée Six Cépages Brut 2011

Champagne - Côtes des Bar

A rich aromatic richness on a nose, fruity, creamy notes. Fantastic mouthfeel, well rounded with long length. Beautiful balance and length. This very rare and outstanding Cuvée is created with equal amounts of the six grapes and vinified in oak barrels for 9 months.

Grape varieties: Arbane, Chardonnay, Petite Meslier,
Pinot Blanc, Pinot Meunier, Pinot Noir

FR936 - 6x75cl





Vegan

#### PROSECCO

#### **Ballancin Prosecco Superiore** Conegliano-Valdobbiadene DOCG.

Valdobbiadene, Italy

Extra Dry. A perfumed nose of citrus and strawberries with a hint of toasty complexity. The palate displays up front flavours of lemon and lime, mingling amongst red berries and honey. Time on yeast lees post ferment has resulted in a beautifully creamy palate with tremendous length of flavour.

Grape varieties: Glera

IT325 - 6x75cl



Veneto, Italy

Lovely salmon colour with fine and prolonged perlage in the glass. A rich scent from white peach, citrus and summer berries. The taste is elegant and dry with elements of raspberry, citrus and almond. A well-balanced acid combined with a dry finish gives the wine wonderful fullness.

Grape varieties: Rose blend

IT348 - 6x75cl



#### No 10 Baglietti Prosecco

Veneto, Italy

A delicate fruity nose of apples and citrus with an elegant dry taste of pears, citrus and almonds. The acidity is excellent with a long, smooth finish. A stunning cut glass bottle containing an equally exquisite Prosecco. Time resting on yeast creates a particularly dry and full flavour.



IT349A - 6x75cl IT362 - 6x150cl



Decanter

93

#### Trevisana Rosé Prosecco

Veneto, Italy

This beautifully made, fine and elegant Prosecco is created with 90% Glera and the addition of 10% Pinot Nero to create a stunning bright pink colour. Flavours of red fruits on the palate with lots of bubbles leading to a creamy after taste.

An excellent and fruity Prosecco, excellent as a toasting fizz.

Grape varieties: Glera, Pinot Noir

IT357 - 6x75cl



#### Trevisana Prosecco

Veneto, Italy

This wine is velvety, fresh, lively, fruity, light and fluid with a fine perlage; it is well-bodied and harmonic, and has very good acidity. The bouquet is pleasant, light, fine, delicate, persistent and fruity with a characteristic hint of green and golden apple, followed by floral notes. Made in the Charmat method.

Grape varieties: Glera

IT355 - 6x75cl IT356 - 24x20cl





#### Abbazia Cuvée Prestige Rosé Brut

Piedmont, Italy

Pale pink colour – very well presented. A dry sparkling rosé, strawberries and raspberries on the palate with a creamy dry long lasting

Its creamy foam and persistent perlage supports the unique flavours. It has a fresh and delicate taste.

Grape varieties: A blend of Italian white grapes and Pinot Noir

IT158 - 12x75cl



#### **Back Label Only Prosecco**

Veneto, Italy

The delicious Trevisana Prosecco wine presented in a back label only bottle. The back label includes all the legal information required leaving you free rein to create the front.

And, because this is Trevisana Prosecco, your guests are guaranteed an excellent glass of fizz.

**Grape varieties**: Glera

IT350BLO - 6x75cl



#### SPARKLING

#### Trevisana Bio Raboso Frizzante IGT

Veneto IGT

This sparkling wine is an intense ruby red with purplish highlights. The bouquet is intense and elegant with hints of Morello cherry and wild berries. The wine is dry and full bodied with nuances of red fruit. Good balance and acidity.

Excellent as an aperitif or with pork, cheese or dessert.

Grape varieties: Roboso

IT354 - 6x75cl



#### Domaine Moutard Methode Traditionnelle Brut Blanc de Blanc

Chablis, France

Sharp, clean acidity with a steely minerality against a fruit profile of granny smiths and zingy citrus fruit. Bready notes from the secondary fermentation give a rich complexity that rounds off this fantastic wine. Made by a Champagne house in the Champagne style, but grapes grown in Chablis making this a superb value fizz.

**Grape varieties**: Chardonnay

FR938 - 6x75cl



#### Jaume Serra Cava Brut

#### Spain

A pale yellow Cava with small and abundant bubbles, with citrus aromas and a white fruit palate that ends with a long, persistent and delicate flavour.

This smooth, pure Cava can be enjoyed as an aperitif and with all types of food.

Grape varieties: Macabeo, Xarel·lo, Parellada

ES123 - 6x75cl



#### Did you know...

The Spanish word cava means "cave" or "cellar", as caves were used in the early days of cava production for the preservation or aging of wine.

Spanish winemakers officially adopted the term 'Cava' in 1970 to distinguish their product from French Champagne.

Cava is a sparkling wine which originates from Catalonia, a region in north-eastern Spain. It is made using the same traditional method as Champagne, known as the méthode champenoise or traditional method.

It is typically produced from a blend of three grape varieties: Macabeo, Parellada, and Xarel-lo, although other local grape varieties such as Chardonnay and Pinot Noir can also be used. The production process involves a second fermentation that occurs in the bottle, resulting in the characteristic bubbles of the wine.

Cava comes in different styles ranging from dry to sweet, with varying levels of sweetness labelled as Brut Nature, Extra Brut, Brut, Extra Seco, Seco, Semiseco, or Dulce. It is known for its crisp acidity, fruity flavours, and a wide range of aromas including citrus, apple, floral, and nutty notes.

Cava is a popular choice for celebrations and is often served as an apéritif or paired with a variety of dishes, including seafood, poultry, and light appetisers. It has gained international recognition and is enjoyed by wine enthusiasts around the world.

#### Sol Club Buck's Fizz 4%

#### Germany

A light, refreshing sparkling drink made from wine and orange juice ideal for reception drinks. Serve well chilled.

Grape varieties: White Blend, Orange Juice

CP024 - 6x75cl



#### McGuigan Black Label Sparkling Shiraz

#### South Eastern Australia

Inspiring plum, cherry and chocolate aromas feature with some subtle earthy characters. On the palate, delightful dark berry fruit flavours of blackcurrant and plum highlight this sparkling wine. A touch of spicy oak and chocolate add extra depth while fine beads deliver a refreshing finish and give the wine excellent length.

Grape varieties: Shiraz

XX328 - 6x75cl



#### **NO ALCOHOL**

#### McGuigan Zero Chardonnay

#### Australia

Attractive aromas of white peach combine with subtle influences of vanilla and oak. The palate is intensely driven by stone fruit and honey melon flavours with toasty oak ensuring a well-rounded, generous finish.

#### Grape varieties: Chardonnay

AU029 - 6x75cl



#### McGuigan Zero Sauvignon Blanc

#### Australia

Aromas of rich gooseberry and citrus with a subtle grassy tone. A medium bodied but refreshingly full flavoured Sauvignon Blanc with notes of passion fruit and lime with a persistent finish. Clean and crisp.



AU030 - 6x75cl



#### McGuigan Zero Rosé

#### Australia

Aromatic and vibrant, the scent of garden flowers combine with fresh strawberries and citrus fruits. The palate is generous with distinct forest berry and citrus fruits leading to a clean, crisp and refreshing finish.



AU031 - 6x75cl



#### McGuigan Zero Shiraz

#### Australia

Subtle spice and vanilla notes complemented by plum and forest berry aromas. The Shiraz has good length of flavour with sweet blackcurrants and a round balanced finish.

Grape varieties: Shiraz

AU032 - 6x75cl



#### McGuigan Zero Sparkling

#### Australia

Elegant and refreshing featuring crisp pear and green apple, lively bubbles and an attractive crisp and zesty finish. Perfect when celebrating any occasion or enjoy as an aperitif. This is quite sweet so also makes a great mixer. Perfect for any occasion where you want to enjoy wine without the alcohol.

Grape varieties: Semillon, Chardonnay, Sauvignon Blanc, Colombard

AU033 - 6x75cl



The contemporary McGuigan Zero range is not only alcohol-free but also rich and full in flavours, allowing drinkers to enjoy without the taste of their favourite wine but without the side effect of drinking alcohol.

The Zero range includes red wine, white wine, sparkling and even rosé wines, each with the flavour profile and characteristics you would expect, proving you don't need alcohol to enjoy a full-flavoured experience in the glass.

Perfect for any occasion where you want to enjoy wine without alcohol.

#### QUARTER BOTTLES



Perfect with light and delicate foods.

**Grape varieties**: Chardonnay

OB200 - 24x187cl

#### Water's Edge Pinot Grigio

Moldova

Pale lemon colour with aromas of citrus fruits muted with subtle floral notes. Crisp and refreshing with citrus and green apple. A perfectly balanced crisp and dry wine.

Grape varieties: Pinot Grigio

OB203 - 24x187ml



#### Water's Edge Sauvignon Blanc

Chile

A fresh, clean dry white with hints of citrus and gooseberry on the palate. A crisp fruity finish. A classic example of why Chilean Sauvignon Blanc is so popular.

Grape varieties: Sauvignon Blanc

QB201 - 24x187cl

#### Water's Edge White Zinfandel

Coral pink in colour. Delicate and refreshing with soft fruit flavours of peach and strawberry complemented by complex floral notes. Strawberries and cream in a glass.

Grape varieties: White Zinfandel

QB237 - 24x187cl



#### Water's Edge Merlot

Moldova

An easy drinking red with lively cherry and blackberry flavours. Hints of both cocoa and violets.

Grape varieties: Merlot

OB220 - 24x187cl

#### Water's Edge Shiraz

Australia

A soft and rounded, easy drinking red with well balanced fruit flavours and a light spicy finish. Leaner red meat, stew, and mildly spicy foods are the best foods to pair with Shiraz.

Grape varieties: Shiraz

OB223 - 24x187cl



#### Haçienda de Calidad Malbec

Argentina

A deep, inky violet Malbec with tempting flavours of blackberry, plum and black cherry. Full bodied and luscious with well rounded tannins, nice length and weight to the finish.

**Grape varieties**: *Malbec* 

AR020 - 24x187cl



#### Trevisana Prosecco

Veneto, Italy

This wine is velvety, fresh, lively, fruity, light and fluid with a fine perlage; it is well-bodied and harmonic, and has very good acidity.

Grape varieties: Glera

IT356 - 24x20cl



#### **Orario Pinot Grigio**

Moldova

A delicious and perfectly balanced wine. Crisp and dry with citrus fruit. A classic example of why Pinot Grigio is so popular.

Grape varieties: Pinot Grigio

OB010 - 24x187cl



#### Quartetto Pinot Grigio

Moldova

A light fresh dry white wine with hints of citrus and gooseberry on the palate. A crisp fruity

Grape varieties: Pinot Grigio

OB235 - 24x187cl



#### **QUARTER BOTTLES**

#### **Founders Stone Chardonnay**

Australia

Fresh, ripe Chardonnay flavours of melon and peaches. A rich, creamy texture with a rounded crisp finish.

Grape varieties: Chardonnay

OB130A - 24x187cl



#### **Founders Stone Pinot Grigio**

Moldova

Crisp and refreshing with citrus and green apple muted with subtle notes. Superb length and flavour.

Grape varieties: Pinot Grigio

OB131A - 24x187cl



#### Founders Stone Sauvignon Blanc

Chile

A light, fresh and crisp dry white wine with hints of citrus and gooseberry on the palate and a crisp fruity finish.



QB132A - 24x187cl



Grape varieties: White Zinfandel

QB133A - 24x187cl



#### **Founders Stone Merlot**

Moldova

A medium bodied soft Merlot. Aromas of dried plums and chocolate with a juicy palate of cherries and currants.



QB134A - 24x187cl

#### Founders Stone Shiraz

Australia

A rich, plummy and spicy nose. A soft berry palate with a rounded long finish. Hints of classic Shiraz spice, with vanilla and dark chocolate on the palate.

Grape varieties: Shiraz

QB135A - 24x187cl



#### Altaria Sauvignon Blanc

Chile

Crisp and refreshing with an abundance of grapefruit and tropical fruit flavours.

Grape varieties: Sauvignon Blanc

CL316A - 24x187cl



#### Altaria Merlot

Chile

Rich, intense aromas and flavours of bramble fruits. Well rounded with good weight and length.

Grape varieties: Merlot

CL317A - 24x187cl



#### Sierra Creek White Zinfandel

An easy drinking rosé wine, full of strawberry and raspberry fruit aromas. Light-bodied and refreshing this wine is rich in flavours of red berry fruits.

Grape varieties: Zinfandel

QB110 - 24x187cl



#### Pink Fox White Zinfandel

A delicate blush pink colour introduces this fresh, lively wine to your palate. Light creaminess surrenders to a refreshing sweet finish of strawberries and melon.

Grape varieties: Zinfandel

QB180 - 24x187cl



#### **QUARTER AND HALF BOTTLES**

#### **Inspiral PET Pinot Grigio**

#### Moldova

A perfectly balanced crisp and dry wine with gorgeous floral aromas with a touch of peach and a nice refreshing citrus edge.

Grape varieties: Pinot Grigio

OB288 - 12x187ml



### Inspiral PET Sauvignon Blanc

#### Chile

This is vibrant and refreshing with delicate herbaceous notes on the nose and flavours of ripe tropical fruits. A fresh white wine with a hint of gooseberry and a clean crisp finish.

Grape varieties: Sauvignon Blanc

OB282 - 12x187ml



#### **Inspiral PET White Zinfandel**

#### USA

Bright pink in colour. Bursting with raspberries and strawberries on the palate. Very easy drinking. Serve chilled



OB287 - 12x187ml



#### **Inspiral PET Merlot**

#### Chile

A dry but luscious red, giving plenty of fruit and a light spicy finish. Full-bodied yet gentle with a bracing acidity.

Grape varieties: Merlot

QB285 - 12x187ml



#### **Inspiral PET Shiraz**

#### Australia

Ripe cherries and raspberries dominate the palate, with pepper-spice and well integrated toasty oak.

Grape varieties: Shiraz

OB281 - 12x187ml



#### McGuigan Black Label Chardonnay

#### Australia

A modern style Chardonnay showing intense tropical fruit flavours. A flavoursome wine with a soft, smooth and creamy palate.

Grape varieties: Chardonnay

QB020A - 12x187cl



#### McGuigan Black Label Shiraz

#### Australia

Deep red colour, peppery finish. Very fruity with flavours of plum on the palate. Balanced with vanilla and caramel notes resulting in good depth and long finish.

Grape varieties: Shiraz

QB021A - 12x187cl



#### Champagne Moutard Grand Cuvée Brut

#### Champagne - Côtes des Bar

A bright Champagne with a juicy mix of black cherry and candied pink grapefruit. Lively, elegant and balanced palate with good mouthfeel. 80% Pinot Noir, 20% Chardonnay.

Grape varieties: Pinot Noir, Chardonnay

FR931 -12x37.5cl



#### Ventopuro Sauvignon Blanc Reserva 2021/22

#### Curico Valley, Chile

Aromas of fresh tropical fruit with delicate vegetal notes. Fresh on the palate with concentrated citrus.

Grape varieties: Sauvignon Blanc





#### Ventopuro Merlot Reserva 2021/22

#### Curico Valley

Deep red in colour with intense aromas of cherries, blueberries, and a bit of black pepper. The palate is smooth and silky with good structure.

Grape varieties: Merlot

CL070 - 12x37.5cl







#### **BACK LABEL ONLY**

Our selection of the most popular varietals, presented with the back label only which contains all the legal information required to sell the wine.

#### Chardonnay

#### Australia

Fresh, ripe Chardonnay flavours of melon and peaches. A rich, creamy texture with a rounded crisp finish.

#### **Pinot Grigio**

#### Moldova

Crisp and refreshing with citrus and subtle green apple notes. This wine has superb length and flavour.

#### Grape varieties: Chardonnay

WE100 - 6x75cl



#### Grape varieties: Pinot Grigio

WE101 - 6x75cl



#### Sauvignon Blanc

#### Chile

A light, fresh and crisp dry white wine with hints of citrus and gooseberry on the palate. A crisp fruity finish.

#### Sauvignon Blanc

Marlborough, New Zealand

Inviting fresh lemon/lime and tropical fruit flavours on the palate with a long lasting fruit finish.

#### Grape varieties: Sauvignon Blanc

WE103 - 6x75cl



#### Grape varieties: Sauvignon Blanc

NZ500 - 6x75c



#### White Zinfandel

USA

Delicate and refreshing Californian White Zinfandel with delicious soft fruit flavours of strawberries, raspberries and melon

#### Malbec

#### Argentina

Aromas of plum and raspberry, a very well-balanced palate with sweet tannins and a velvety finish.

#### Grape varieties: White Zinfandel

WE105 - 6x75cl



#### Grape varieties: Malbec

WE106 - 6x75c



#### Merlot

Chile

A medium bodied soft Merlot. Aromas of dried plums and chocolate with a juicy fruit-filled palate of cherries and dark currants.

#### **Shiraz**

Australia

A rich, plummy and spicy nose. A soft berry palate with a rounded, long finish.

#### Grape varieties: Merlot

WE104 - 6x75cl



#### Grape varieties: Shiraz

WE102 - 6x75cl



#### Champagne Moutard Back Label Only

Champagne - Côtes des Bar

A fantastic way to celebrate any occasion - Champagne Moutard's outstanding Grand Cuvée presented with your bespoke label on the front. We supply this wine with just the back label (including all the required legal information) leaving you free to create the front - perhaps with your logo or a celebratory message to a bride and groom / birthday party.

#### Grape varieties: Pinot Noir, Chardonnay

FR939 - 6x75cl



#### **Back Label Only Prosecco**

Veneto, Italy

The delicious Trevisana Prosecco wine presented in a back label only bottle. The back label includes all the legal information required leaving you free rein to create the front.

And, because this is Trevisana Prosecco, your guests are guaranteed an excellent glass of fizz.



IT350BLO - 6x75cl



#### **BACK LABEL ONLY**

# FIRST IMPRESSIONS COUNT!

Personalise your guests' experience with a bespoke bottle of wine.

Lanchester Wines' Back Label Only service allows you the freedom to create your venue's own wine brand - or even a wine for each guest.

The service is simple; we create the back label, which includes details about the wine and all legal information, leaving you free rein to create the front label.





For our Back Label Only service we've selected the key super varietals your customers recognise and love, alongside Champagne, Prosecco and our range of Lanchester Fruit wines (see page 117).

Please call our team for more details.

#### **10 LITRE WINE BOXES**

Our 10 litre wine boxes are perfect for draft wine systems or events - or indeed anywhere speed of service is essential.

These boxes are easy to carry, easy to use and can keep wine fresh for up to five weeks.

#### Water's Edge Pinot Grigio

California, USA

Crisp and refreshing with citrus and green apple. A perfectly balanced crisp and dry wine.

Grape varieties: Pinot Grigio

BIB4 - 1x10 litre



#### Water's Edge White Zinfandel

California, USA

Delicate and refreshing Californian White Zinfandel with delicious soft fruit flavours of strawberries, raspberries and melon.

Grape varieties: White Zinfandel

BIB6 - 1x10 litre

#### Water's Edge Shiraz

South Africa

A rich, plummy and spicy nose. A soft berry palate with a rounded, long finish.

Grape varieties: Shiraz

BIB8 - 1x10 litre



#### Cicerone Medium Dry White

France

A classic dry white wine with vibrant aromas. Flavours of apple, pear and tropical fruits.

Grape varieties: Chardonnay, Sauvignon Blanc, Colombard

BIB2 - 1x10 litre

#### Cicerone Dry White

France

Fresh, ripe Chardonnay flavours of melon and peaches. A rich, creamy texture with a rounded crisp finish.

Grape varieties: Chardonnay, Sauvignon Blanc

BIB1 - 1x10 litre



#### Cicerone Merlot

France

A medium bodied soft Merlot. Aromas of dried plums and chocolate with a juicy fruit-filled palate of cherries and dark currants.

Grape varieties: Merlot

BIB13 - 1x10 litre



#### **Black Lion Liebfraumilch**

Germany

Fresh and fruity with a soft fragrant aroma, medium-bodied, with a pleasant finish. Quite delicious and harmonious with notes of pear and apricot followed by a hint of honey.

Grape varieties: Müller-Thurgau

BIB25 - 1x10 litre



#### Vista Alegre Fine White Port

#### Douro, Portugal

Clean and bright, the colour of straw gold. Slightly developed aroma with fruited vanilla notes. Sweet, soft, unctuous, slightly oaky with a long elegant finish. An average of 4-5 years maturing in oak casks. No decanting required. Served with ice, tonic water and a slice of lemon for an exceptional aperitif - Port and Tonic.

Grape varieties: Viosinho, Malvasia Fina, Gouveio, Arinto, Cercial , Rabigato

FW107 - 6x75cl



#### Vista Alegre Fine Ruby Port

#### Douro, Portugal

Complex mature fruits, with a full bodied, smooth, round palate and sweet tannins with a sumptuous long finish. Blend derived from a mixture of red, ruby red, fruity and selected wines aged in large oak barrels with an average age of 3-4 years. Ready to be consumed. doesn't require decanting.

Grape varieties: Touriga Nacional, Tinta Roriz, Touriga Franca, Tinta Barroca, Tinto Cão

FW105 - 6x75cl FW106 - 12x37.5cl



#### Vista Alegre Fine Tawny Port

#### Douro, Portugal

Red colour with strong brownish nuances. A fresh, delicate aroma with a touch of spices and dried fruits due to the maturation in oak casks. Elegant, persistent and smooth. Blend of wines of unique style and from different years, aged in oak barrels, and with an average age of 4-5 years. No decanting required.

Grape varieties: Touriga Nacional, Touriga Franca, Tinta Roriz, Tinta Barroca, Tinto Cão

FW108 - 6x75cl



#### Vista Alegre Pink Port

#### Douro, Portugal

A wonderful pink port with aromas of raspberry and floral notes. There are deliciously ripe cherry and raspberry fruit flavours with nuances of honey and grapefruit. It's best served slightly chilled as an aperitif or with dessert - great with tonic. This wine is the result of a combination of young, fresh and fruity wines, partly matured.

**Grape varieties:** Touriga Nacional, Touriga Franca,
Tinta Roriz, Tinta Barroca

FW116 - 6x75cl



#### Vista Alegre Ruby Port Decanter

#### Douro, Portugal

Full ruby with violet nuances. A perfumed aroma with a very fruited complex aroma. Full-bodied and luxuriously smooth with sweet tannins and a long finish. Ready for consumption in this fantastic decanter. Each decanter has its own gift box.

Grape varieties: Touriga Nacional, Touriga Franca, Tinta Roriz, Tinta Barroca, Tinto Cão, Sousão

FW023 - 4x75cl



#### Vista Alegre LBV 2015 Unfiltered

#### Douro, Portugal

Rich, it exhales an intense aroma of black mature fruits. Very powerful structure, full of fruit, full-bodied, fat and round. This is a traditional LBV and is not cold stabilised or filtered. As the wine ages some natural sediment may occur in the bottle, it should be carefully opened and decanted.

Grape varieties: Touriga Nacional, Touriga Franca, Tinta Amarela, Sousão, Tinto Cão

FW109 - 6x75cl



## Vista Alegre Vintage Port 2004

#### Douro, Portugal

Robust, elegant and deep. Still juicy and fruity in the nose. Medium body. Lots of tannin. Loaded with fruit but easy to drink. Excellent finish. If stored under ideal conditions, it has a bottle ageing potential of 30 years.

Grape varieties: Touriga Nacional, Touriga Franca, Tinta Roriz, Sousão, Tinta Amarela, Tinta Barroca, Tinto Cão

FW114 - 6x75cl



#### PORT, MOSCATEL AND LIQUEURS

#### Vista Alegre 40 year Old White

#### Douro, Portugal

Elegant and distinct, this superb aged Port exhales an intense perfume of "nougat", citric skin, coffee and mint. Impressive by the age. Silky, exquisite, full-bodied, with a very long and persistent finish. This wine is a blend of selected white wines ageing in oak barrels for 40 years.

Grape varieties: Viosinho, Malvasia Fina, Gouveio, Arinto, Cercial, Rabigato

FW115 - 6x50cl



#### Vista Alegre Colheita Vintage 1996

#### Douro, Portugal

A rare wine of unique characteristics, spending at least 8 years in oak casks to develop its smooth tannins and enhance its soft spicy flavours. The word "Colheita" means tawny port produced from a single vintage – we have chosen 1996 as we feel it was a fantastic year and best represents this fantastic port.

Grape varieties: Turiga Nacional, Touriga Franca, Tinta Roriz, Tinta Barroca, Tinto Cão

FW110 - 6x75cl



#### Vista Alegre Moscatel

#### Douro, Portugal

This is a wine that can be enjoyed as an aperitif, and it combines well with dried fruit and nuts, olives, some types of smoked meats and cured cheeses. It is also an excellent accompaniment for sweet desserts such as French pudding, passion fruit and tropical fruit tarts. Serve chilled

Grape varieties: Moscatel Galego

ES252 - 6x75cl



#### Van Roos Blue Curacao

Liqueur of a deep blue Caribbean colour with a fine flavour of bitter and sweet oranges. Colour Deep blue. A velvety scent, with strong candied orange notes.

Its name comes from the island of Curação where a distillery used a bitter species of orange called Laraha or Curação orange, that gives the product its taste. The distiller added the brilliant blue colour.

SP450 - 6x50cl



#### Van Roos Crème de Cassis

A sweet, dark red liqueur made from blackcurrants. Several cocktails are made with crème de cassis, including the popular wine cocktail, Kir Royale. It may also be served as an after-dinner liqueur or as a frappé.

First created in Burgundy more than 150 years ago, it's made from macerated black currants, giving it a rich, layered dark-berry flavour.

SP454 - 6x50cl



#### Van Roos Crème de Menthe

Crème de menthe (french for 'mint cream') is a sweet mint liqueur derived from a distillate of mint leaves. It is available to buy as bottles of either green or white (clear) liquids. Crème de Menthe has a cooling mint flavour that's supremely satisfying, especially in the retro green Grasshopper cocktail. You can also add it to hot chocolate or coffee for a minty twist.



#### Van Roos Peach Schnapps

Sweet and fruity, Peach Schnapps is a delicious tasting spirit for someone looking for lower strength spirits.

Peach schnapps is made by adding peach flavouring to a clear grain spirit. Great in any cocktail that requires that fruity, peachy deliciousness.



#### PREMIUM SPIRITS

#### Nordes Atlantic Galician Gin

#### Galicia, Spain

Delicately perfumed, Nordes is a soft, sweet gin with the flavour of red fruit, sherbert and peaches. Made in Galicia in Spain and using their roots and heritage in every way possible. from botanicals to design, Nordes Gin is a prime example of an extremely modern, elegant and thoroughly Spanish gin! Pair with Tonic Water and apple peel or mint leaves.



SP401 - 6x70cl

#### Shanky's Whip Whisky

#### County Cavan, Ireland

A blend of Irish whiskeys and liqueurs. This smooth and sweet black whiskey liqueur is made in County Cavan, Ireland, blending quality Irish whiskey with vanilla for a flavour as rich as it is easy.

Great as a shot, poured over cola or shaken over an espresso.



#### Stambecco Tiramisu

#### Piedmont, Italy

A rich, sweet liqueur from Stambecco that captures the character of a classic Italian dessert - Tiramisu. The palate offers notes of mascarpone, sweet biscuits, cocoa powder and rich, robust coffee that will work well in an Espresso Martini, over ice cream, or simply enjoyed over ice.



SP402 - 6x70cl

#### Sly Dog Rum

#### Caribbean

Sly Dog is a multi-award-winning Spiced Rum made for social beasts. Distilled in the Caribbean and unleashed in the UK, Sly Dog has been made in combination with the top dogs of flavour mixology using only 100% natural ingredients and the finest aged Caribbean rums. 90% of the rum product is sourced from carbon neutral distilleries.



SP404-6x70cl

## SP403 - 6x70cl

#### King of Soho London Dry Gin

#### London, England

Clean and gentle nose, King of Soho opens up to reveal classic juniper driven pine notes, with a refreshing twist of grapefruit.

Warming, peppery spice ends the journey with a satisfying nip and a smooth finish, in what is a classically styled gin.



#### King of Soho Variorum Gin

#### London, England

A pink berry edition of the original King of Soho London Dry Gin. Notes of strawberry complement the classic juniper and citrus flavours of the original recipe. Why 'Variorum'? The creativity and literary works of Soho were the inspiration behind the name. In literature. a variorum edition is an original works with notes.



SP405 - 6x70cl



SP407 - 6x70cl

#### King of Soho Copacetic Vodka

#### London, England

Lovingly crafted in small batches in the heart of England using copacetic English wheat. Expertly distilled and Crystal-clear, this exceedingly fine spirit is both subtle and delicate, with a distinctive undercurrent of toasted crumpet enhanced with a touch of lemon zest and black pepper. Rich and buttery in the mouth with a gentle delivery,



SP406 - 6x70cl

#### SPIRITS - GREENSAND RIDGE

Greensand Ridge is an award-winning, carbon neutral distillery specialising in gins, rums and fruit brandies, making spirits with provenance, using sustainable practices and turning surplus produce from local growers into fine spirits.

Based in Kent, Greensand Ridge is named for the line of hills surrounding the Weald of Kent and Sussex, which is where the team sources its ingredients and captures flavours - the fields, orchards, nutteries and hedgerows.

\*winner of Best Ethical Alcohol Brand, Marie Claire Sustainability Awards 2021\*

#### **London Dry Gin**

Kent, England

On the nose, aromatic citrus and pine give way to a full and complex warming sweetness on the palate. A hint of nuttiness carries through to the finish, complemented by a gentle floral, aromatic quality.

LONDON DRY GE SP680 - 6x70cl

#### PX Cask Gin

#### Kent, England

The sweet, spicy and intensely rich character of the Pedro Ximénez sherry cask is layered on top of Greensand Ridge's already complex and aromatic gin to present a full flavoured spirit, capable of everything from a sipping serve to a big spiced punch.



#### Rye Cask Gin

#### Kent, England

Citrus is more apparent in this Gin, balanced by the cask's warm and complex whiskey character with vanilla and toffee-apple aromas dominating.



SP683 - 6x50cl

#### Wealden Rum

#### Kent, England

A delicate and smooth Rum with a floral nose, giving way to subtle honeycomb and roast cobnuts on the palate. A long finish with raisin and oak on the finish and a sweet, full mouthfeel.





#### Raspberry Ghost Eau de Vie

#### Kent, England

A delicious Eau de Vie which captures the aroma of ripe Kentish raspberries. Drunk as a gin with tonic, the delicate raspberry flavour bursts onto the palate and endures long into the finish. A dry spirit with a clean and fresh raspberry aroma.



SP681 - 6x70cl





#### Purple Ram London Dry

#### Yorkshire, England

Sweet, gentle nose of spicy orange.
Smooth citrus and spice on the palate.
Balanced juniper finish. A classic take on the ultimate London Dry Gin. With hints of pink grapefruit peel and the subtle yet creamy aroma of locally sourced honey, this beautifully crafted gin is both balanced and bold.

SP637 - 6x70cl SP638 - 12x20cl



#### Yorkshire, England

A ruby red gin that entices the eye as well as the nose. Packed full of fresh bramble berries, this succulent fruity gin is a taste sensation designed to tickle your taste buds and leave you wanting more. Take a sip, close your eyes and let your imagination transport you to winding Yorkshire country lanes and rolling hills on balmy summer nights.

SP631 - 6x70cl SP632 - 12x20cl

#### Wild Ram Yorkshire Berry London Dry Gin

#### Yorkshire, England

This premium London Dry Gin is NOT a fruit flavoured gin — despite its' name. For this exceptional spirit, Wild Ram has distilled real fruits to harness their extra dry flavour profile. With lashings of gooseberries, redcurrants and blackberries, and an extra helping of juniper, this gin is a real winner!

SP635 - 6x70cl SP636 - 12x20cl

#### Honeyed Rhubarb Gin

#### Yorkshire, England

Sweet and soft Rhubarb on the nose, candied berries on the palate. Silky honey finish. This delicious full-strength gin is a delicate nod to the rhubarb lovers out there. With rhubarb hand picked from Yorkshire and a locally sourced honey, this flavour profile is completely unique and sure to brighten anyone's day!

SP633 - 6x70cl SP634 - 12x20cl



PURPLE

#### **Durham Gin**

#### Durham, England

This exceptional Gin is produced in very small batches. The recipe is a secret, but 10 separate botanicals are used, two of which are juniper and pink peppercorns.

SP035 - 6x70cl SP036A - 16x20cl

#### **Durham Mango Gin**

#### Durham, England

A unique recipe of botanicals including juniper, elderflower and pink peppercorn combined with a burst of citrus from mango, lime and grapefruit. Best served with a quality tonic water, ice and a slice of mango, grapefruit or lime





#### Sloe Gin

#### Durham, England

The nose is bright red berries, strawberry, orange, with some sweetened citrus in the mid notes, and some spice hints in the lower notes. The palate is bright fruit once again: plum, grilled cherries, tart and sweet.

SP560 - 6x70cl SP561 - 16x20cl

#### **Durham Vodka**

#### Durham, England

The Vodka is produced in the same Copper Still used for the Gin. It is triple distilled and slow filtered through a custom built filtration column.

Very smooth Vodka.





SLOE

#### CIDER



Thistly Cross is a collaboration between a farmer and an artist, produced on the East Coast of Scotland. Its ciders are hand crafted in small batches using real fruit, slow fermented and long matured.

Thistly Cross was founded in 2008 by Peter Stuart, a wild haired and budding cider maker, who was born only 27 miles from where Thistly Cross is made. The first cider was released in 2009 and to this day, Thistly Cross remains at the forefront of the craft cider movement, continually striving to ensure each cider is as Deliciously Thistly as the next

All Thistly Cross ciders are vegan and gluten free.

#### **Thistly Cross Traditional Cider**

Thistly Cross' most popular cider. This is smooth, balanced and lightly sparkling with clean apple finish. Satisfying and totally sessionable.





#### Thistly Cross Real Elderflower Cider

An an infusion created with hand-picked British Elderflowers and blended with Thistly Cross cider for a fabulously fresh and floral flavour.





#### Thistly Cross Real Strawberry Cider

The strawberries in this cider are hand-picked and pressed, resulting in a lip-smackingly tasty, naturally sweet thirst quencher. Cider is matured with masses of pressed Scottish strawberries to make a full bodied, fruit-driven, quenching drink. Rich in colour, the mouth is full of fruit with a clean refreshing finish.

CP093 - 8x500ml





#### Thistly Cross Whisky Cask Cider

The perfect marriage between Scottish methods and Scotland's favourite craft cider. We use single malt scotch whisky casks to give our cider it's warming notes of oak, vanilla and honey.

CP095 - 8x500ml





#### The making of Thistly Cross Whisky Cask Cider.

The cider rests in Speyside single malt whisky casks to give Whisky Cask its warming notes of oak, vanilla and honey. Then cider makers, like Hamish, hammer the cork out to transfer it into the bottles we know and love!

Full Circle Brew Co was established in late 2019 and is based in Hoults Yard, Newcastle. The brewery was awarded 2020 Best Newcomer by Beer52, and ranked in the top 10 new breweries in the World by RateBeer.

A well-developed core range of 4 beers, is complemented by monthly seasonal releases exploring a range of exciting styles and flavours.





#### **LOOPER**

IPA | 6.4 %

Our flagship beer. Loads of oats giving a smooth body.

A low bitterness, and hoppy, citrus, lemon/lime, give way to a soft finish with notes of grapefruit.

Hops: Citra, Mosaic, Cashmere
Available As: 24x440ml | 1x30l Keykeg

#### **REPEATER**

SESSION IP A | 4.2 %

Our session IPA, the all-day drinker and mid-week marvel. A smooth beer with gentle carbonation, offering citrusy flavours with a little bit of a piney aftertaste.

Hops: Amarillo, Centennial Available As: 24x440ml | 1x30l Keykeg



# Control Contro

#### **ROTATOR**

DOUBLE DRY- HOPPED PALE | 5.2 %

Lots of oats give this a full mouthfeel, hoppy with balanced bitterness. Loads of citrus fruits and grapefruit pith.

Hops: Citra, Idah o-7 Available As: 24x440ml | 1x30l Keykeg

## HOOP Gluten Free AMERICAN PALE ALE | 5.5%

A classic American Pale Ale creating a nice balance of flavours from the malt, hops and bitterness. A profile of citrusy flavours backed up by a nice resinous finish.

Hops: Cascade, Chinook Available As: 24x440ml | 1x30l Keykeg



#### **SEASONAL RELEASES**

Be quick when ordering these limited release beers as we only create one batch. New seasonal beers are brewed monthly, creating the desire to get it before it's gone. These beers push the boundaries of flavours and introduce consumers to a variety of styles from Sours to Stouts, New England IPAs to Lagers, and everything in between.

Available As: 24x440ml | 1x30l Keykeg



#### LANCHESTER FRUIT WINES

#### Mead

#### England

Mead has been drunk since the middle ages. Blended with Deluxe Heather Honey for a beautifully rounded rich flavour. A great dessert wine.





#### Black Malt and Raisin

#### England

A full flavoured dark wine with a rich malty character. Excellent as a drink but also as a desert poured over ice cream - trust us, this is delicious!

GB156 - 12x75cl





#### **Damson Wine**

#### England

Light red in colour, dry in style and flavour. Smooth and well balanced. The slight sharpness of the real Damson fruit makes this an excellent mixer with your favourite fizz, turning it into a classy (yet simple) cocktail.













#### **Cherry Wine**

#### England

Lovely aroma of black cherries with a fruity luscious flavour. This is a delicious tipple as either an aperitif over ice or an alternative dessert wine. Or, even as your dessert when served as a sauce or topping.



GB148A - 6x75cl



#### **Ginger Wine**

#### England

A classic, smooth, heart warming ginger wine. Well made with a clean, fresh and true taste.

Delicious in a whisky mac (we know watering down whisky is sacrilege but this really does work very well).





/egan

#### Available as back label only (excluding Damson)

We provide the wine with a back label containing all the legal information, leaving you free to design the front label. Perhaps for a celebration, an event or your store logo.



# SERVICES -WINE LISTS AND TRAINING

We believe in providing added value, which is why we've created a range of services especially for our customers. These services are designed to make your life a little easier and have been created by our expert wine team with you in mind.

However, this list of additional services is not exhaustive. If there is anything else we can help you with, please do telephone our head office where we'll always be more than happy to help.

#### Wine Lists

While sourcing your venue's wines and spirits through Lanchester Wines, why not recruit our team of in-house designers to create your wine list too?

We've invested heavily in new printing and laminating equipment to create our customers' wine list menus. Our designers work with you to incorporate your colours, logos and business style into a bespoke design printed onto the material of your choice.

Our sales team are all highly trained wine professionals and can advise on how best to structure your list to suit, including pairing wine to your food menu and maximising sales of profitable lines. Our team will work with you throughout to ensure your wine list remains current and relevant to your customers.

#### Staff Training

Our team are wine experts, so why not invite them to train your team? Not only will your staff learn how to taste and experience wine at a higher level, they'll also learn how to advise your customers on their wine selection, thus providing your venue with an added value service.

#### **Promotional Support**

Our team of in-house designers and marketing team will work closely with account managers to provide promotional support as required.

Alongside your bespoke wine list, we can develop promotional marketing material such as tent cards, 'wine of the week' leaflets and further promotional activity. Any promotions which are run at Lanchester Wines head office will be conveyed to you for sharing with customers.





Greencroft Bottling is one of the UK's top contract wine packers with a passion for innovation, personal service and quality. A service that delivers enormous benefits for producers, consumers and the environment alike.

Continuous investment in our filling lines has given us the capability to fill up to 95,000 bottles, cans and boxes of wine per hour, with a theoretical capacity of 200 million litres per year.

Our goal is to ensure that, our customers vision is brought to bottle as brilliantly and authentically as possible.

#### Quality

We pride ourselves on our outstanding quality and attention to detail and are BRC AA+ accredited.

#### **Packaging Format**

Our eight packaging lines enable Greencroft Bottling to pack a range of products in a variety of formats including;

Glass: 187ml, 37.5cl, 50cl, 70cl, 75cl, 1l, 1.5l

Cans: 187ml, 200ml and 250ml slimline

PET: 187ml, 75cl, 11

Bag-in-box: 2.25 litre, 3 litre and 18 litre

KeyKeg: 20l slimline

#### **Technology**

We invest in the latest technology. In 2019 we installed the UK's first large-scale wine canning line, capable of filling still and sparkling wine into 187ml, 200ml and 250ml Slim line cans.

#### Sustainability

Being a sustainable business is very important to both us and our customers. We are predominantly powered by renewable wind energy generated onsite from our own wind turbines.

The bottles we fill are made from partly recycled glass and throughout our business we operate a range of complementary recycling schemes to recycle our waste and surplus materials

For more information, please visit www.greencroftbottling.com or call Mark Satchwell or Trevor Lloyd on 01207 52 1400



#### **GREENCROFT TWO**



Development of the UK's newest wine bottling facility is well underway at our site in County Durham, constructed with sustainability at the heart of its design.



#### Introducing Greencroft Two, Greencroft Bottling's new state-of-the-art, self-powered home.

Our new £21million building will be more than 22,000 square metres (equivalent to four football pitches) and will more than double the theoretical bottling capacity at Greencroft Bottling to 400 million litres per year.

When complete, Greencroft Two will accommodate up to 8 bottling lines and seven ancillary lines for bag-in-box, key kegs and other types of sustainable packaging.

We're investing an additional £4.8million in sustainable practices at Greencroft Two. Our site is already powered by renewable wind energy thanks to our on-site wind turbines and we've added 3 Megawatts solar array on the roof which will create around 2.9m Kilowatt hours of electricity per year. The state-of-the-art, recyclable roof and wall insulation will make Greencroft Bottling's new home one of the most thermally efficient buildings in the UK.

What's good for business is good for the planet. We believe that being carbon neutral is just the beginning.

Scan the QR code to keep up to date with Greencroft Two's progress via the Greencroft Bottling website.





#### P.O.R. CALCULATOR

We've created this easy Profit on Return guide to help you quickly calculate selling prices of wine on your list.

'Cost' is the price you pay per bottle excluding VAT. The subsequent columns show the selling price including VAT at various gross margin percentages.

EG, your cost of £5 per bottle @ Gross Margin 60% = Selling price including VAT of £15.00

COST	60%	65%	70%	75%	COST	60%	65%	70%	<b>7</b> 5%	COST	60%	65%	70%	75%
£4.00	£12.00	£13.70	£16.00	£19.20	£6.00	£18.00	£20.57	£24.00	£28.80	£8.00	£24.00	£27.43	£32.00	£38.40
£4.10	£12.30	£14.60	£16.40	£19.68	£6.10	£18.30	£20.91	£24.40	£29.28	£8.10	£24.30	£27.77	£32.40	£38.88
£4.20	£12.60	£14.40	£16.80	£20.16	£6.20	£18.60	£21.26	£24.80	£29.26	£8.20	£24.60	£28.11	£32.80	£39.36
£4.30	£12.90	£14.74	£17.20	£20.64	£6.30	£18.90	£21.60	£25.20	£30.24	£8.30	£24.90	£28.46	£33.20	£39.84
£4.40	£13.20	£15.09	£17.60	£21.12	£6.40	£19.20	£21.94	£25.60	£30.72	£8.40	£25.20	£28.80	£33.60	£40.32
£4.50	£13.50	£15.43	£18.00	£21.60	£6.50	£19.50	£22.29	£26.00	£31.20	£8.50	£25.50	£29.14	£34.00	£40.80
£4.60	£13.80	£15.77	£18.40	£22.08	£6.60	£19.80	£22.63	£26.40	£31.68	£8.60	£25.80	£29.49	£34.40	£41.28
£4.70	£14.10	£16.11	£18.80	£22.56	£6.70	£20.10	£22.97	£26.80	£32.16	£8.70			£34.80	
£4.80	£14.40	£16.46	£19.20	£23.04	£6.80	£20.40	£23.31	£27.20	£32.64	£8.80			£35.20	
£4.90	£14.70	£16.80	£19.60	£23.52	£6.90	£20.70	£23.66	£27.60	£33.12	£8.90			£35.60	
£5.00	£15.00	£17.14	£20.00	£24.00	£7.00	£21.00	£24.00	£28.00	£33.60	£9.00 £9.10			£36.00	
£5.10	£15.30	£17.49	£20.40	£24.48	£7.10	£21.30	£24.34	£28.40	£34.08	£9.20			£36.80	
£5.20	£15.60	£17.83	£20.80	£24.96	£7.20	£21.60	£24.69	£28.80	£34.56	£9.30			£37.20	
£5.30	£15.90	£18.17	£21.20	£25.44	£7.30	£21.90	£25.03	£29.20	£35.04	£9.40	£28.20	£32.23	£37.60	£45.12
£5.40	£16.20	£18.51	£21.60	£25.92	£7.40	£22.20	£25.37	£29.60	£35.52	£9.50	£28.50	£32.57	£38.00	£45.60
£5.50	£16.50	£18.86	£22.00	£26.40	£7.50	£22.50	£25.71	£30.00	£36.00	£9.60	£28.80	£32.91	£38.40	£46.08
£5.60	£16.80	£19.20	£22.40	£26.88	£7.60	£22.80	£26.06	£30.40	£36.48	£9.70	£29.10	£33.26	£38.80	£46.56
£5.70	£17.10	£19.54	£22.80	£27.36	£7.70	£23.10	£26.40	£30.80	£36.98	£9.80	£29.40	£33.60	£39.20	£47.04
£5.80	£17.40	£19.89	£23.20	£27.84	£7.80	£23.40	£26.74	£31.10	£37.44	£9.90	£29.70	£33.94	£39.60	£47.52
£5.90	£17.70	£20.23	£23.60	£28.32	£7.90	£23.70	£27.09	£31.60	£37.92	£10.00	£30.00	£34.29	£40.00	£48.00

#### **TERMS OF TRADING**

# LANCHESTER WINE CELLARS LTD, TRADING AS LANCHESTER WINES

#### 1. Payment of Account

Payment must be made before the 15th of the month following the date on the Invoice. All payments to be addressed to Lanchester Wines.

#### 2. Overdue Accounts

Accounts overdue will be charged at 4% interest per month after warning in writing has been given. Any represented cheques will be charged at £10.00 per presentation.

#### 3. Title

Notwithstanding delivery and the passing of the risk in the Goods or any other provision of these Conditions the property in the Goods shall not pass to the Buyer until the Seller has received in cash or cleared funds payment in full of the price of the goods and all other goods agreed to be sold by the Seller to the Buyer for which payment is then due.

Until such time as the property in the Goods passes to the Buyer the Buyer shall hold the Goods as Sellers fiduciary Agent and Bailee and shall keep the Goods separate from those of the Buyer and third parties and properly stored, protected and insured and identified as the Seller's property. Until that time the Buyer shall be entitled to re-sell for the proceeds of the sale or otherwise of the goods, whether tangible or intangible, including insurance proceeds, and shall keep such proceeds separate from any monies or property of the Buyer and third parties and, in the case of tangible proceeds, properly stored, protected and insured.

Until such time as the property and the goods passes to the buyer (and provided the goods are still in existence and have not been re-sold) the seller shall be entitled at any time to require the Buyer to deliver up the Goods to the Seller and if the Buyer fails to do so, forthwith to enter upon any premises of the Buyer or any third party where the Goods are stored and repossess the Goods.

#### 4. Claims

All goods must be examined on collection, signed for and any damages or partial losses noted against such signature. Claims for loss or breakage to be telephoned to us on the day goods are received and confirmed in writing with photographic evidence to ourselves within three days of the receipt of the goods.

FAILURE TO OBSERVE THE ABOVE METHOD WILL RESULT IN CLAIMS BEING DISALLOWED BY THE CARRIERS AND OURSELVES.

#### 5. Prices

Prices shown on sales invoices are strictly net and include any authorised discounts.

#### 6. Credit Accounts

No credit will be given until a Credit Account has been sanctioned so goods will only be supplied on a proforma invoice.

#### 7. Credit Facilities

The Company reserves the right to suspend credit facilities any time and all invoices will become due immediately.

#### 8. Value Added Tax

All prices quoted are Exclusive of Value Added Tax.

#### 9. Minimum Free Delivery

5 cases locally / twenty cases nationally (9 Litre), otherwise a surcharge will be applied to invoice.

#### 10. Vintages

Every effort will be made to supply vintages as listed, but substitutions will be made when stocks are exhausted.

E & OE All prices are correct at time of going to press, May 2023.

All prices are subject to change without notice.

For a full copy of Terms and Conditions please visit our website **www.lanchesterwines.co.uk** 

Lanchester Wine Cellars Ltd, trading as Lanchester Wines
Company registration number: 01517126
VAT number: GB353824253
AWRS Registration No.: XRAW00000101534



Proudly Traditional. Refreshingly Modern.

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